



# HAVAN AWARDS FOR HOUSING EXCELLENCE

## 2024 Call for Entries Package

Submission deadline: 4 p.m. Monday, January 15, 2024 online at [havan.ca/awards](https://havan.ca/awards)

### RULES AND REQUIREMENTS

The Homebuilders Association Vancouver (HAVAN) Awards of Housing Excellence is an annual awards program, which recognizes excellence in residential new-home construction, renovation, and design in Metro Vancouver. This is an invitation to HAVAN members in good standing to enter the 2024 HAVAN Awards.

#### ELIGIBILITY TO ENTER

##### 1. HAVAN Members Only + HAVAN Builder on the Project

- All projects must be built/renovated by a HAVAN-member builder and listed on the online entry form.
  - Categories 1 – 31, 49-53, 55 and 56 HAVAN builder must be listed as a **primary entrant**.
  - Categories 32 – 48 and 54, HAVAN builder must be listed as **primary entrant** or **Major Associate**.
- To be eligible to enter and be acknowledged, the builder, major associates, and associate companies listed on the entry form must be HAVAN members in good standing.
- Non-members will not be mentioned in promotions and are not permitted to use HAVAN Awards branding. If non-members worked on your project, encourage them to become a member before the entry deadline.

##### 2. PROJECT COMPLETION DATE + LOCATION + PHASES

- Projects built or renovated within the two-year period of **January 1, 2022 to January 15, 2024** are eligible to enter the 2024 HAVAN Awards. Projects must be complete, except if entering categories #44 *Best Interior Design Display Suite: Multi-Family Home*, #45 *Best Interior Design Display Home: Single-Family Production Home*, and #48 *Best Marketing Campaign*.
- Project location may be outside of Greater Vancouver but must be within British Columbia.
- Projects/phases entered into past HAVAN Awards are only eligible to enter the 2024 HAVAN Awards if submitted into different categories than previously entered, regardless if the entry won or not.
  - If a new phase is entered, it must have significant differences from prior phases. A showhome in a development can only be entered once, even if the same showhome is used to sell multiple phases.
- The same project may enter into more than one size-based category if it has units that meet the size requirements. Entry information and supporting materials must be of the qualifying unit.

#### ACKNOWLEDGING MAJOR ASSOCIATES AND ASSOCIATES

HAVAN builders are encouraged to acknowledge member collaborators as Major Associates (up to 2 per entry) or Associates (up to 3 per entry). The HAVAN Awards only acknowledge HAVAN members in good standing, so if your project associates are not members, encourage them to sign up! **Associate companies will not be added after the Monday, January 15, 2024 Call for Entries deadline.**

To see how Major Associates vs Associates are acknowledged a finalist/winner, refer to section “PROMOTION OF FINALISTS/WINNERS” on page 6.

#### SUBMISSION DEADLINE, FEES AND PAYMENT METHODS

Entries only accepted online via <https://havan.ca/awards>. Deadline is **4 pm, Monday, January 15, 2024**, including all entry forms, supporting materials and payment (pay with your Visa/ MasterCard directly on the online form). Cheques payable to HAVAN must be received by January 15, 2024. **No extensions. Unpaid entries will not be judged.**

**Entry Fees:** Award Categories 1 - 56: **\$299 + GST per entry.**  
Grand HAVAN Awards (categories 57 - 63): **\$499 + GST per entry**

## AUTHORIZATION FORMS

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All entries submitted by someone other than the HAVAN-member builder must upload the signed *Builder Authorization Form* onto the entry form. Where noted in specific categories, entries must also include signed *Homeowner Authorization Form*. You may use the CHBA Homeowner Authorization Form that gives sign-off for all three Association level award programs (CHBA National, CHBA BC Georgies and HAVAN Awards). These forms are available in this document's appendix, or online <https://havan.ca/awards>.

## HOME TYPES AS DEFINED IN THE HAVAN AWARDS

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Ensure your projects are entered into the correct categories. The HAVAN Awards distinguishes project types:

- **Production (single- and multi-family):** The home plan is part of a production (tract) builder's stockplans (models) intended to be repeated on several home sites and offered for sale on speculation. Typically, these homes are built as large-scale projects like master-planned communities.
- **Custom-spec homes:** Custom-spec homes are built for sale on speculation and typically built on a single lot. In the HAVAN Awards, custom-spec builders must enter projects in the *Custom/Custom-Spec* categories, NOT *Production* categories. This applies also to the design categories.
- **Multiplex homes:** Multiplex homes are considered custom-spec builds and should be entered in those specified categories. It is an in-fill home/project that increases site density, with each unit having a separate entrance. This includes renovated/custom/custom-spec projects on a single-lot and conversion dwellings, which are existing houses that have been divided into two or more dwelling units (e.g. duplex, triplex); thereby increasing density.
- **Custom homes:** Site-specific home built from a unique set of plans for a specific client.

**ASK US!** If you are not sure where a project belongs, contact HAVAN before you submit the project. Projects entered in incorrect categories will be moved or disqualified without notice or compensation. A project cannot be entered in both Production and Custom/Custom-Spec categories.

## LET'S GET YOUR ENTRIES STARTED

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1. Go online to <https://havan.ca/awards>
2. **Before you start your entry, you need a unique ID number for each entry. Click on the [online entry form link](#) and enter the basic information for your first entry, then click save.** The online platform (AwardForce) will generate a unique ID for that entry, to be used to label photos and supporting documentation (i.e. floorplans, authorization forms). There will be a unique ID for each entry.
3. Check out the [HAVAN Awards Toolkit](#), which includes downloadable forms, worksheets, and other resources. Use the worksheets to prepare your entries before you upload online and for back-up copies – technical glitches can happen, and we can't accommodate deadline extensions!
4. **Read through the category requirements carefully.**
  - **Entrant and Project Information:** Check your spelling. HAVAN will not make corrections once an entry is submitted. Information provided on the entry form will be printed EXACTLY as submitted for media releases, marketing, certificates, and awards.
    - Do not use UPPER CASE, unless that is how you want the info published. It will be printed 'as is.'
    - Ensure company name includes correct suffix (i.e. Ltd., Inc.).
    - **Acknowledge your Major Associates and Associates at the time of entry.** Up to 2 Major Associates and 3 Associates per entry. Major Associates on winning entries will receive a HAVAN Awards trophy; Associates receive a certificate! Not sure where to put an associate company? See *PROMOTION OF FINALISTS/WINNERS* item on page 6 for details on how each category of associates are acknowledged.

- **Project Description**
  - Answer the category criteria. Each criterion is worth up to 10 points.
  - Text is limited to 300 words maximum. Grand HAVAN Awards are 400 words maximum.
  - Use point form to maximize information.
  - Text should correspond to submitted images.
- **Builder and Homeowner Authorization Forms**
  - Signed *Builder Authorization Form* and *Homeowner Authorization Form* (where required) **MUST** be uploaded to the online entry form.
  - Homeowner Authorization Form features permission for all three award levels – CHBA National, CHBA BC Georgie Awards, and HAVAN Awards – get it signed once and use for all awards programs this year.
  - Builder Authorization Forms:
    - Non-builder members submitting entries must upload a signed Builder Authorization Form.
    - Builders submitting their own projects do not need to submit a Builder Authorization Form.
- **Budgets**
  - Categories that require budget information have a ‘budget’ tab on the online entry form. Some categories only require a budget total or selling price.
  - Budget worksheet is general so ensure you include all applicable line items to address the category.
  - Round totals to the nearest \$100.
  - Budgets are reviewed by judges who are homebuilding industry professionals. If there are questions about the budget, the judges may request detailed proof to support your submission or may disqualify your entry if the appropriate line items are not included.
  - What is shown in the photos must be included in the budget at **fair market value** (except decorative items, small appliances, and furniture), even if received discounts (e.g. builder entering personal home may not have paid project management fee, received at-cost materials/labour, etc.). **This program is promoted to consumers so entries must accurately represent what is attainable at the noted budget.**
- **Plans**
  - Where requested, plans (floor, site, landscape, etc.) must be uploaded as one PDF onto online form.
  - No company information or logos (yours or project consultants)! Label plans only with the category number and unique ID number, or entry will be disqualified (even if info is not mentioned in entry). For renovations, label before/after plans and keep same scale/orientation, where possible.
- **Digital Assets and Video (Best Marketing Campaign and Grand HAVAN Awards) \*Optional**
  - Best Marketing Campaign: Entrants may submit up to four digital assets, in addition to the required photos and project description.
  - Grand HAVAN Award: Entrants may submit one video, which may be used for marketing purposes.
  - Under the “Digital Assets/Video” tab on the online form, add the URL links to the digital assets related to the entered marketing campaign. This may include commercials, social media clips, vlogs, etc. Ensure they are accessible to HAVAN/outside users – passwords or other instructions to be added in the “Extra box” found on the online form. Do not upload original video files.
  - Videos must be 2 minutes or less, and company/project branding is permitted.
- **Home’s Square Footage:** The total square footage of the home includes above- and in-ground space (main and upper floor AND basement), excluding land and garage.
- **Photos**
  - Refer to each category’s criteria for number of images and specific photo requests.
  - Ensure your digital photos meet the specifications below or they will not be judged:
    - **DO NOT SUBMIT RENDERINGS, photo collages or virtual furnishings/staging.** What is submitted must be available to be seen in person. EXCEPTION: Renderings of buildings are permitted in the Best Marketing Campaign category only.
    - **IMAGES MUST BE ANONYMOUS.** No logos, signage, or any identifying features in your images, unless specified in the category criteria.
    - **PEOPLE ARE NOT PERMITTED IN PHOTOS**, including blurred or computer-generated images.

- EXCEPTION: 'before' renovation photos, where unavoidable. Person must be blurred and company identification worn on that person must also be removed.
  - **Resolution:** 300 dpi with a maximum file size of 5 MB (print-ready quality)
  - **Format:** Only high-resolution .jpg files are accepted.
  - **Orientation:** Images may be vertical, horizontal, or square in orientation.
  - **Colour:** Images must be in colour only.
  - Images may not include layers or borders/frames.
  - Images may not be modified, enhanced or distorted (removing signage/people is permitted).
  - Do not add text overlays on photos.
  - Images must be clear. Dusk/evening photography is permitted. NOTE: judges must be able to see home details to accurately judge the entry.
- Suggestions:
  - Submit a selection of photos that are both vertical and horizontal in orientation.
  - When submitting a single project into multiple categories, include a variety of images and make sure photos highlight category criteria.
  - Before/after photos taken from the same angle are helpful to assess improvements.
  - Photography credit is optional but is often requested by media, so include yours on the online form. Although encouraged, photographers do not have to be HAVAN members. Non-members will not be mentioned in any Awards branding/promotions/trophies.
- **Entry Marketing Write-up. Optional but a good idea**
  - Limit 150 words. *Not applicable for points.*
  - A ready-to-publish description about the project (as it relates to that category), which may be used for marketing purposes if a finalist/winner. Don't make it sales-driven or include dated info (e.g. pricing, saying available for sale, etc.). At its discretion, HAVAN may edit these write-ups to suit the media in which it will be used. To be submitted at time of entry or after finalist announcement (responsibility of the finalist to submit to HAVAN).

## 5. Label your photos and plans correctly

- **All entry materials and photos must be anonymous, using only the unique ID number.** Inclusion of company names, logos, addresses or any type of identification anywhere on entry materials, other than on the entry and permission forms, will result in the entry being disqualified. Take special care to review floorplans and photos, especially lawn signs, property signage, site flags or display TVs.
  - **EXCEPTIONS:**
    - Best Marketing Campaign: company and project branding permitted on photos.
    - Grand HAVAN categories: photos of team engaging in activities described in the criteria and a one-minute promotional video (both items are not judged).
- **How to label your photos (naming your original files and when uploading)**
  1. Add the **category number**
  2. Add the **entry unique ID number**
  3. Add the order in which the photos are to be shown
  4. If a renovated project, indicate if a photo/ is '**b' (before)** or '**a' (after)**).
  5. Select your '**choice' photo** (renovation entries to specify their 'before' AND 'after' CHOICE photos). This will be the primary photo used in media/HAVAN promotions if a finalist/winner. Ensure it reflects the entered category. If none indicated, HAVAN will select the photo(s) without prior approval from entrant.
- **How to label your plans**
  - Add the **category number**
  - Add the **entry unique ID number**
  - If a renovated project, indicate which is '**b' (before)** or '**a' (after)**).

**EXAMPLE:** Entry 516 (unique ID) is a renovation entered in category 7. Builder is submitting five images in total (two “before” and three “after”) plus a set of floorplans as requested in the category requirements.

This is how to label the photo files:

IMAGE 1: **7\_516\_1\_b\_Choice.jpg**  
IMAGE 2: **7\_516\_2\_a.jpg**  
IMAGE 3: **7\_516\_3\_a\_Choice.jpg**  
IMAGE 4: **7\_516\_4\_a.jpg**  
IMAGE 5: **7\_516\_5\_b.jpg**

Floorplans to be labeled: **7\_516\_before** and **7\_516\_after**

## JUDGING

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- Each entry will be judged by a panel of judges from outside the Metro Vancouver area, selected for their expertise in their respective fields within the homebuilding industry. **Judges’ decisions are final.**
- All award submissions – entry information, photos, write-ups and supporting materials -- are shown to the judges without any identification to ensure integrity of the judging process.
- Each entry will be judged on submitted materials and how well it meets the category criteria.
- An accounting company confirms judges’ submitted scores and calculates scores for Grand HAVAN Awards.

HAVAN and the HAVAN Award judges reserve the right to:

- Cancel, combine, and split any category due to numerous or insufficient number of entries or to better reflect the entered projects, without prior notice or compensation to entrants.
- Withdraw a category (and declare no winner) if none of the entries meet minimum category requirements without prior notice or compensation to entrants.
- Declare no winner in a category with only one entry if the entry does not represent a winning submission but may extend an "honourable mention" if the entry met minimum category requirements, without notice or compensation to the entrant.
- Request additional information from entrants, regarding any submission.
- Submitted budget information is received in confidence and will only be viewed by judges as part of the submission. Budget information is not publicly published.
- Move an entry into another category if, in the judges’ opinion, it is more appropriate in another category, without notice to entrants. All judges must agree before an entry is moved.
- Disqualify an entry if it does not meet the category criteria, entered in the wrong category, or provided information that is incomplete, falsified, or inaccurate, without notice or compensation to the entrant. All judges must agree before entry is disqualified.
- Disqualify an entry that displays company identifying information on submitted materials other than the unique ID number, unless where specifically requested, without notice or compensation to the entrant.
- Disqualify an entry at any time, even after being recognized as a finalist or winner, if the member is not in good standing with HAVAN, without notice or compensation.
- Send any issues/complaints to the Awards Review Committee for review and resolution.

HAVAN reserves the right to use entrants’ submitted materials, for the promotion of current or future HAVAN Awards, and other media opportunities, without prior notification to the entrants. By entering the HAVAN Awards, the member acknowledges they have read and agreed to the rules and terms set out in this document.

## HAVAN AWARDS FINALISTS ANNOUNCEMENT AND GALA

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- **Finalists’ Reveal Event:** To be confirmed.
- **HAVAN Awards Gala: Saturday, May 4, 2024.** HAVAN Award winners will be revealed at the Awards Gala at the JW Marriott Parq Hotel in Vancouver. Tickets will go on sale in 2024.

## PROMOTION OF FINALISTS/WINNERS

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**FINALISTS:** HAVAN-member builders and Major Associates are mentioned in the media release, on the website, and receive a finalist certificate. Associates are listed on the website and receive a certificate.

**WINNERS:** HAVAN-member builders and Major Associates are mentioned at the Gala, in the media release and on the website, and receive a certificate and trophy. On the certificate and trophy, the builder and major associate will be co-named, and both will receive a copy. E.g. *ABC Construction with XYZ Design Studio*. HAVAN-member Associates receive a certificate and mentioned on the HAVAN Awards website. Associates may purchase a trophy after the event.

## HAVAN AWARDS LOGO USE

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Finalists and Winners of the HAVAN Awards must use the HAVAN-supplied logo, which specifies the **year** in which it was awarded when promoting oneself. Non-members associated with a winning/finalist project are not permitted to use any HAVAN Awards branding. Companies who are no longer members will not be permitted to use the HAVAN Awards branding.

## AWARDS REVIEW COMMITTEE

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The HAVAN Awards Review Committee is an advisory group for the HAVAN that meets on an as-needed basis, to review issues arising from the HAVAN Awards for Housing Excellence, which may include entry challenges, submission questions, budget inquiries, and other complex matters requiring panel review and resolution.

## DISCLAIMERS

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- HAVAN reserves the right, at any time, to remove a member and their project(s) from the awards process or recognition, without compensation for any costs incurred in relation to entering the HAVAN Awards, if their membership is in arrears more than 30 days, as they are no longer considered a member in good standing.
- To protect the integrity of the HAVAN Awards, all entrants are expected to abide by HAVAN's Code of Ethics. If it can be shown at any time leading up to, and after, the final awarding of the HAVAN Awards that a member is conducting business practices that are detrimental to the integrity of HAVAN, that participant will be disqualified and will not be compensated for any costs incurred in relation to entering the HAVAN Awards.
- Any current or past finalist/winner who is not in good standing due to any violation of HAVAN's bylaws and policies may have their company and projects removed from all past/current HAVAN Awards-associated promotions, will not be permitted to use the HAVAN Awards branding (including the formerly named Ovation Awards and reNOVATION Awards), and may be banned from future participation, unless reinstated as a member in good standing as per HAVAN's policies. This will be done without notice or compensation to the member (or former member).
- Disciplinary action will be taken if any member misuses the HAVAN Awards or its branding.
- HAVAN is not responsible for incorrect entry information, photos and supporting information due to entrant's error.
- HAVAN reserves the right, at any time, to change the HAVAN Awards' identity and any or all program elements and requirements, without prior notice or compensation to past or current participants.
- As the HAVAN Awards are owned by the Homebuilders Association Vancouver (HAVAN), non-HAVAN members will not be promoted in the HAVAN Awards. Non-HAVAN members are not permitted to advertise or use HAVAN Awards-related branding. HAVAN-member entrants are responsible for ensuring there is compliance with non-member associates and that they are aware of this restriction before entering.
- HAVAN has the right to remove an entry/finalist/winner from the HAVAN Awards if a homeowner rescinds their permission to have the home as part of the Awards at any time, without compensation to the entrant.
- The HAVAN Awards Review Committee decisions are final and binding.
- Decisions made by HAVAN and the HAVAN Awards judges are final and binding.

**QUESTIONS?** Contact Wendy McNeil, HAVAN VP of Marketing and Education (778-373-9781, [wendy@havan.ca](mailto:wendy@havan.ca)).



# HAVAN AWARDS 2024 CATEGORIES AND CRITERIA

Submission deadline: 4 p.m. Monday, January 15, 2024 | online at <https://havan.ca/awards>

## Renovation Categories:

Page

*Builder is the primary entrant*

1. Best Kitchen Renovation: Under \$100,000 .....	9
2. Best Kitchen Renovation: \$100,000 – Under \$150,000 .....	9
3. Best Kitchen Renovation: \$150,000 – Under \$175,000 .....	9
4. Best Kitchen Renovation: \$175,000 and Over .....	9
5. Best Bathroom Renovation: Under \$50,000 .....	10
6. Best Bathroom Renovation: \$50,000 and Over .....	10
7. Best Character Home Renovation .....	11
8. Best Townhouse/Condominium Renovation: Under \$300,000 .....	12
9. Best Townhouse/Condominium Renovation: \$300,000 and Over .....	12
10. Best Renovation: Under \$400,000 .....	13
11. Best Renovation: \$400,000 – Under \$700,000 .....	13
12. Best Renovation: \$700,000 – Under \$1 Million .....	13
13. Best Renovation: \$1 Million – Under \$1.5 Million .....	13
14. Best Renovation: \$1.5 Million and Over .....	13

## New Home – Production (Tract) Categories:

Page

*Builder is the primary entrant*

15. Best Single-Family Detached Home (Production): Less than 2,900 sq.ft. ....	14
16. Best Single-Family Detached Home (Production): 2,900 sq.ft. and Over .....	14
17. Best Single-Family Detached Home Development (Production): 5 Units or More .....	15
18. Best Townhouse/Rowhome Unit: Less than 1,500 sq.ft.....	16
19. Best Townhouse/Rowhome Unit: 1,500 sq.ft. and Over .....	16
20. Best Townhouse/Rowhome Development .....	17
21. Best Multi-Family Condominium Unit .....	18
22. Best Multi-Family Production Development: Less than 7 Storeys .....	19
23. Best Multi-Family Production Development: 7 Storeys and Over .....	20

## New Home – Custom/Custom-Spec Categories:

Page

*Builder is the primary entrant*

24. Best New Small-Scale Home.....	21
25. Best Multiplex Unit .....	22
26. Best Multiplex Development .....	23
27. Best Custom Home: Under \$1 Million .....	24
28. Best Custom Home: \$1 Million – Under \$1.5 Million .....	24
29. Best Custom Home: \$1.5 Million - Under \$2 Million .....	24
30. Best Custom Home: \$2 Million – Under \$3 Million .....	24
31. Best Custom Home: \$3 Million and Over .....	24

## **Design/Build Categories:** **Page**

*Builder can be Primary or Major Associate*

32. Best New Kitchen: Single-Family Production Home .....	25
33. Best New Kitchen: Multi-Family Production Home .....	25
34. Best New Custom Kitchen: Under \$175,000 .....	26
35. Best New Custom Kitchen: \$175,000 and Over .....	26
36. Best Primary Suite: Single-Family or Multi-Family Production Home .....	27
37. Best Primary Suite: Renovated or Custom Home .....	28
38. Best New Bathroom .....	29
39. Best New or Renovated Space .....	30
40. Best Special Feature: New or Renovated .....	31
41. Best Universal-Designed Home: New or Renovated.....	32
42. Best Multi-Family Amenity Space .....	33
43. Best Outdoor Living Space: New or Renovated Home .....	34

## **Interior Design Categories:** **Page**

*Builder can be Primary or Major Associate*

44. Best Interior Design Display Suite: Multi-Family Home .....	35
45. Best Interior Design Display Home: Single-Family Production Home .....	36
46. Best Interior Design Custom Home .....	37
47. Best Interior Design Renovated Home .....	38

## **Special Achievement Awards:** **Page**

*Builder is primary entrant, except #48 & #54 Builder can be Primary or Major Associate*

48. Best Marketing Campaign .....	39
49. Best Energy Labelled Home: Production .....	40
50. Best Energy Labelled Home: Custom .....	41
51. Best Energy Labelled Home: Whole Home Renovation .....	42
52. Best Non-Certified High-Performance Home: New or Renovated .....	43
53. Best Environmental Initiative .....	44
54. Excellence in Building Products and Technology.....	45
55. BC Housing Award for Excellence in Housing Solutions .....	46
56. FortisBC Award for Excellence in Energy Efficiency in New Residential Construction .....	47

## **GRAND HAVAN AWARDS** **Page**

*Builder is the primary entrant; except for #59 which may be a designer*

57. Best Residential Community: Single-Family .....	49
58. Best Residential Community: Multi-Family .....	50
59. Interior Designer of the Year .....	51
60. Residential Renovator of the Year .....	52
61. Custom Home Builder of the Year .....	53
62. Single-Family Home Builder of the Year .....	54
63. Multi-Family Home Builder of the Year .....	55

## **APPENDIX – Supporting Documents and Resources** **Starting Page 56**



# RENOVATION CATEGORIES: 1 – 14

## CATEGORIES 1 – 4: BEST KITCHEN RENOVATION

**CATEGORY 1: BEST KITCHEN RENOVATION: UNDER \$100,000**

**CATEGORY 2: BEST KITCHEN RENOVATION: \$100,000 – UNDER \$150,000**

**CATEGORY 3: BEST KITCHEN RENOVATION: \$150,000 – UNDER \$175,000**

**CATEGORY 4: BEST KITCHEN RENOVATION: \$175,000 AND OVER**



A kitchen renovation can only be entered into ONE of these four kitchen categories. Other sections of the renovated home (or the entire renovated home) can be entered into other renovation categories, e.g. Best Bathroom Renovation, Best Renovation, etc.

*Prep/secondary kitchens must be included in the value and entered into the appropriate category.*

Each criterion is worth 10 points, for a possible max. score of 50 points per entry

### Criteria

Entry will be judged on:

- Purpose of renovation and achievement of clients' renovation needs/vision
- Functionality, flow and efficient use of space
- Compatibility of existing and/or new materials as well as finishing details
- Considerations in achieving energy efficiency, comfort and health
- Construction details and techniques "in this project" to achieve industry best practices

### Requirements

- Complete online entry form, including the Project Description (300-word maximum).
- Homeowner Authorization form.
- Builder Authorization Form, if not entered by the builder. Builder must be a HAVAN member and listed as the Primary entrant.
- Complete online budget form. Refer to the "Budget Form" in the Appendix and include all line items that apply.
- Submit up to 10 photos.** Must include a minimum of two "before" photos.
- Submit "before" and "after" floorplans as one PDF document (combine multiple pages). Remove all company identification and only use the naming system specified on page 4 and 5 of this document (category number\_unique ID) and add "before" and "after" on plans.

### Optional Items:

- Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORIES 5 AND 6: BEST BATHROOM RENOVATION

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### CATEGORY 5: BEST BATHROOM RENOVATION: UNDER \$50,000

### CATEGORY 6: BEST BATHROOM RENOVATION: \$50,000 AND OVER

CATEGORY EXCLUSIVITY: A bathroom entered in this category cannot also be entered in category 37 Best Primary Suite.

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

#### **Criteria**

Entry will be judged on:

- a. Purpose of renovation and achievement of clients' renovation needs/vision
- b. Functionality, flow and efficient use of space
- c. Compatibility of existing and/or new materials as well as finishing details
- d. Considerations in achieving energy efficiency, comfort and health
- e. Construction details and techniques "in this project" to achieve industry best practices

#### **Requirements**

- Complete online entry form, including the Project Description (300-word maximum).
- Homeowner Authorization form.
- Builder Authorization Form (if not entered by the builder). Builder must be a HAVAN member and listed as the Primary entrant.
- Complete online budget form. \*Refer to the "Budget Form" in the Appendix and include all line items that apply.
- **Submit up to 10 photos** (must include minimum two "before" photos). If the bathroom is part of a primary suite, only show the bathroom in photos.
- Submit "before" and "after" floorplans as one PDF document (combine multiple pages). Remove all company identification and only use the naming system specified on page 4 and 5 of this document (category number\_unique ID) and add "before" and "after" on plans.

#### **Optional Items:**

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 7: BEST CHARACTER HOME RENOVATION

**Best Character Home Renovation** is defined as the renovation of a home that has surviving authentic or period features, for example: original massing, overall shape, form, and size of the house, primary roof form, entry, cladding (exterior wall materials), window openings, and period details (e.g. Vancouver Special, Arts and Crafts, Victorian).

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### Criteria

Entry will be judged on:

- a. Purpose of renovation and achievement of clients' renovation needs/vision
- b. Careful detailing and design to retain the character of the home
- c. Compatibility of existing and/or new materials as well as finishing details
- d. Considerations in achieving energy efficiency, comfort and health; challenges/solutions to meet building code requirements and/or municipal restrictions while maintaining home's character
- e. Construction details and techniques "in this project" to achieve industry best practices

### Requirements

- Homeowner Authorization form.
- Builder Authorization Form (if not entered by the builder). Builder must be a HAVAN member and listed as the Primary entrant.
- Complete online entry form, including the Project Description (300-word maximum).
- Complete online budget form. \*Refer to the "Budget Form" in the Appendix and include all line items that apply.
- **Submit up to 12 photos** (must include minimum two "before" photos).
- Submit "before" and "after" floorplans as one PDF document (combine multiple pages). Remove all company identification and only use the naming system specified on page 4 and 5 of this document (category number\_unique ID) and add "before" and "after" on plans.

### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 8 AND 9: BEST TOWNHOUSE/CONDOMINIUM RENOVATION

**Best Townhouse/Condominium Renovation** is the renovation of a multi-family home, which includes low-, mid-, and high-rise condominiums, townhomes and rowhomes (stratified and non-stratified).

**CATEGORY 8: BEST TOWNHOUSE/CONDOMINIUM RENOVATION: UNDER \$300,000**

**CATEGORY 9: BEST TOWNHOUSE/CONDOMINIUM RENOVATION: \$300,000 AND OVER**

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### Criteria

Entry will be judged on\*:

- a. Purpose of renovation and achievement of clients' renovation needs
- b. Creative and efficient use of space (including changes to layout)
- c. Compatibility of existing and/or new materials as well as finishing details
- d. Considerations in achieving energy efficiency, comfort and health
- e. Construction details and techniques "in this project" to achieve industry best practices

*\*Taking into consideration strata-imposed limitations*

### Requirements

- Homeowner Authorization form.
- Builder Authorization Form (if not entered by the builder). Builder must be a HAVAN member and listed as the Primary entrant.
- Complete online entry form, including the Project Description (300-word maximum).
- **Submit up to 12 photos** (must include minimum two "before" photos).
- Complete online budget form. \*Refer to the "Budget Form" in the Appendix and include all line items that apply.
- Submit "before" and "after" floorplans as one PDF document (combine multiple pages). Remove all company identification and only use the naming system specified on page 4 and 5 of this document (category number\_unique ID) and add "before" and "after" on plans.

### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORIES 10 - 14: BEST RENOVATION

**Best Renovation** is defined as a whole-house renovation or substantially renovated home and includes all single- or multi-family home types. A project entered in Best Character Home Renovation and/or Best Townhouse/Condominium Renovation can enter these categories as well, if applicable.

**CATEGORY 10: BEST RENOVATION: UNDER \$400,000**

**CATEGORY 11: BEST RENOVATION: \$400,000 – UNDER \$700,000**

**CATEGORY 12: BEST RENOVATION: \$700,000 - UNDER \$1 MILLION**

**CATEGORY 13: BEST RENOVATION: \$1 MILLION – UNDER \$1.5 MILLION**

**CATEGORY 14: BEST RENOVATION: \$1.5 MILLION AND OVER**

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### Criteria

Entry will be judged on:

- a. Purpose of renovation and achievement of clients' renovation needs
- b. Creative and efficient use of space (including changes to layout)
- c. Compatibility of existing and/or new materials as well as finishing details
- d. Considerations in achieving energy efficiency, comfort and health
- e. Construction details and techniques "in this project" to achieve industry best practices

### Requirements

- Homeowner Authorization form.
- Builder Authorization Form (if not entered by the builder). Builder must be a HAVAN member and listed as the Primary entrant.
- Complete online entry form, including the Project Description (300-word maximum).
- Complete online budget form. \*Refer to the "Budget Form" in the Appendix and include all line items that apply.
- **Submit up to 12 photos** (must include minimum two "before" photos).
- Submit "before" and "after" floorplans as one PDF document (combine multiple pages). Remove all company identification and only use the naming system specified on page 4 and 5 of this document (category number\_unique ID) and add "before" and "after" on plans.

### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## NEW HOMES – PRODUCTION (TRACT) CATEGORIES: 15 – 23

**NEW-HOME PRODUCTION** is defined as a home plan that is part of Production (Tract) Builder's stock plans intended to be repeated on several home sites and offered for sale on speculation (typically found in a master-planned development/community). Custom-Spec builders who build a spec home on a single lot are to enter the Custom/Custom-Spec categories (NOT production home categories). The same project cannot be entered in both the Production and Custom categories.

### CATEGORIES 15 AND 16: BEST SINGLE-FAMILY DETACHED (PRODUCTION) HOME

**CATEGORY 15: BEST SINGLE-FAMILY DETACHED (PRODUCTION) HOME: LESS THAN 2,900 S.F.**

**CATEGORY 16: BEST SINGLE-FAMILY DETACHED (PRODUCTION) HOME: 2,900 S.F. AND OVER**

Square footage of the production-built home is the total square footage **above-and below-ground livable space, including the basement, whether finished or not**, but excludes land and garage.

Each criterion is worth 10 points, for a possible total maximum score of 60 points per entry.

#### Criteria

Entry will be judged on:

- a. Achievement of target market's preferences
- b. Exterior: architectural character, curb appeal, innovative design and use of materials
- c. Interior: creative and innovative use of space including architectural detail and form, use of materials
- d. Creative use of space and functionality of floorplan
- e. Considerations in achieving energy efficiency, safety, comfort and health
- f. Construction details and techniques "in this project" to achieve industry best practices

#### Requirements

- Builder Authorization Form (if not entered by the builder). Builder must be a HAVAN member and listed as the Primary entrant.
- Complete the online entry form, including the Project Description (300-word maximum).
- Provide current selling price for home(s).
- **Submit up to 12 photos:**
  - One (1) exterior of home
  - One (1) streetscape
  - Remaining 10 can be a combination of interior and exterior photos.
- Submit floorplan(s) as one PDF file (if multiple pages), removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

#### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 17:

### BEST SINGLE-FAMILY DETACHED HOME DEVELOPMENT (PRODUCTION): 5 UNITS OR MORE

In this category, the single-family detached home development with 5 or more homes is being judged, not just a specific home.

**REMINDER:** In the event of multiple project phases, to re-enter additional project phases, there must be notable, significant differences from prior phases entered. In addition, a showhome in a development can only be entered once, even if the same showhome is used to sell more than one phase.

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

#### **Criteria**

Entry will be judged on:

- a. Achievement of target market's preferences
- b. Creative use of space and functionality of development
- c. Architectural aesthetic, innovative design and use of materials used in the development (interior and exterior)
- d. Streetscape and within-development landscaping, amenities
- e. Site management, sustainable techniques "in this development" to achieve industry best practices

#### **Requirements**

- Builder Authorization Form (if not entered by the builder). Builder must be a HAVAN member and listed as the Primary entrant.
- Complete online entry form, including the Project Description (300-word maximum).
- Provide current selling price/price range for home(s).
- **Submit up to 12 photos:**
  - Four (4) showing exteriors and streetscape
  - Four (4) showing principal living spaces
  - Four (4) of your choice
- Submit site and floorplan(s) as one PDF file (if multiple pages), removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

#### **Optional Items:**

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## **CATEGORIES 18 and 19: BEST TOWNHOUSE/ROWHOME UNIT**

In this category, the unit within a townhome or rowhome development is being judged, not the entire project. Townhouse/rowhome as a ground-oriented project where each unit has a separate entrance, and the development has 10 or more units.

Square footage of the production-built home is the total square footage **above-and below-ground livable space, including the basement, whether finished or not**, but excludes land and garage.

**CATEGORY 18: BEST TOWNHOUSE/ROWHOME UNIT: LESS THAN 1,500 S.F.**

**CATEGORY 19: BEST TOWNHOUSE/ROWHOME UNIT: 1,500 S.F. AND OVER**

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### **Criteria**

Entry will be judged on:

- a. Achievement of target market's preferences
- b. Creative use of space and functionality of floorplan
- c. Considerations in achieving energy efficiency, safety, comfort and health
- d. Architectural aesthetic, innovative design and use of materials
- e. Construction details and techniques "in this project" to achieve industry best practices (include solutions to enhance homeowners' enjoyment of home in a densified living environment)

### **Requirements**

- Builder Authorization Form (if not entered by the builder). Builder must be a HAVAN member and listed as the Primary entrant.
- Complete online entry form, including the Project Description (300-word maximum).
- Provide current selling price/price range for home(s).
- **Submit up to 12 photos:**
  - One (1) exterior photo
  - 11 photos of your choice
- Submit floorplan(s) as one PDF file (if multiple pages), removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### **Optional Items:**

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.



## CATEGORY 20: BEST TOWNHOUSE/ROWHOME DEVELOPMENT

In this category, the entire townhome/rowhome development is being judged, not just a specific unit. Townhouse/rowhome is a ground-oriented project where each unit has a separate entrance and has 10 units or more. Smaller projects are considered in-fill and are to enter category #26.

**REMINDER:** In the event of multiple project phases, to re-enter additional project phases, there must be notable, significant differences from prior phases entered. In addition, a showhome in a development can only be entered once, even if the same showhome is used to sell more than one phase.

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### Criteria

Entry will be judged on:

- a. Achievement of target market's preferences
- b. Exterior: architectural character, unique attributes including amenities, green space, streetscape/curb appeal and integration of the project into its setting
- c. Interior: creative and innovative use of space including architectural detail and form
- d. Functionality of floorplan
- e. Site management, environmental considerations and sustainable techniques "in this development" to achieve industry best practices

### Requirements

- Builder Authorization Form (if not entered by the builder). Builder must be a HAVAN member and listed as the Primary entrant.
- Complete online entry form, including the Project Description (300-word maximum).
- Provide current selling price/price range for home(s).
- **Submit up to 12 photos:**
  - Four showing exteriors and streetscape
  - Four showing principal living spaces
  - Four photos of your choice
- Submit site and floorplan(s) as one PDF file (if multiple pages), removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 21: BEST MULTI-FAMILY CONDOMINIUM UNIT

In this category, the unit's interior within a new multi-family condominium development is being judged, not the entire project. This project type has one common entrance servicing all units.

**This category is for units with floorplans that are repeated in a new production-built multi-family building.** If the unit features a non-standardized floorplan that is NOT repeated throughout building (e.g. one-of-a-kind and goes beyond standard finishing specs in the building's other units), then it may be split out by judges into a separate category.

**\*NOTE:** In the event of multiple project phases, there must be notable, significant differences from prior phases entered. A showsuite in a development can only be entered once, even if used to sell more than one phase. A new unit used to sell the subsequent phase can be entered.

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### Criteria

Entry will be judged on:

- a. Achievement of target market's preferences
- b. Creative use of space and functionality of floorplan
- c. Considerations in achieving energy efficiency, comfort and health
- d. Architectural aesthetic, innovative design and use of materials (interior)
- e. Construction details and techniques "in this project" to achieve industry best practices (include solutions to enhance homeowners' enjoyment of home in a densified living environment)

### Requirements

- Builder Authorization Form (if not entered by the builder). Builder must be a HAVAN member and listed as the Primary entrant.
- Complete online entry form, including the Project Description (300-word maximum).
- Provide current selling price/price range for unit(s).
- **Submit up to 12 photos:**
  - One exterior photo of the unit's exterior
  - Four (4) showing principal living spaces
  - Remaining photos of your choice
- Submit floorplan(s) as one PDF file (if multiple pages), removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 22: BEST MULTI-FAMILY PRODUCTION DEVELOPMENT: LESS THAN 7-STOREYS

In this category, the 1 – 6-storey multi-family development is being judged, not just a specific unit. The development has one common entrance servicing all units.

**\*NOTE:** In the event of multiple project phases, to re-enter additional project phases, there must be notable, significant differences from prior phases entered. In addition, a showsuite in a development can only be entered once, even if the same showsuite is used to sell more than one phase.

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### **Criteria**

Entry will be judged on:

- a. Achievement of target market's preferences
- b. Creative use of space and functionality of development
- c. Architectural aesthetic, innovative design and use of materials used in the development (interior and exterior)
- d. Streetscape and landscaping, amenities
- e. Site management, sustainable techniques "in this development" to achieve industry best practices

### **Requirements**

- Builder Authorization Form (if not entered by the builder).
- Complete online entry form, including the Project Description (300-word maximum).
- Provide current selling price/price range for home(s).
- **Submit up to 12 photos:**
  - Four (4) showing exteriors, landscaping and streetscape
  - Four (4) showing principal living spaces
  - Four (4) photos of your choice
- Submit site and floorplan(s) as one PDF file, removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### **Optional Items:**

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 23: BEST MULTI-FAMILY PRODUCTION DEVELOPMENT: 7-STOREYS AND OVER

In this category, the 7-storey or higher production-built development is being judged, not just a specific unit. The building has one common entrance servicing all units.

**\*NOTE:** In the event of multiple project phases, to re-enter additional project phases, there must be notable, significant differences from prior phases entered. In addition, a showsuite in a development can only be entered once, even if the same showsuite is used to sell more than one phase.

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### **Criteria**

Entry will be judged on:

- a. Achievement of target market's preferences
- b. Creative use of space and functionality of development
- c. Architectural aesthetic, innovative design and use of materials used in the development (interior and exterior)
- d. Streetscape and landscaping, amenities
- e. Site management, sustainable techniques "in this development" to achieve industry best practices

### **Requirements**

- Builder Authorization Form (if not entered by the builder). Builder must be a HAVAN member and listed as the Primary entrant.
- Complete online entry form, including the Project Description (300-word maximum).
- Provide current selling price/price range for home(s).
- **Submit up to 12 photos:**
  - Four (4) showing exteriors, landscaping and streetscape
  - Four (4) showing principal living spaces
  - Four (4) photos of your choice
- Submit site and floorplan(s) as one PDF file, removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### **Optional Items:**

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

# NEW HOMES – CUSTOM/CUSTOM-SPEC CATEGORIES: 24 – 31

## CATEGORY 24: BEST NEW SMALL-SCALE HOME

A **Small-Scale Home** is defined as a small, detached dwelling on a single lot (i.e., small house, coach house, laneway home). New build.

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### Criteria

Entry will be judged on:

- a. Achievement of clients' needs (may include any challenges faced during the approvals/building process and how the builder overcame them)
- b. Creative use of space and functionality of floorplan
- c. Considerations in achieving energy efficiency, comfort and health
- d. Architectural aesthetic, integration/compatibility with surroundings and use of materials (interior and exterior)
- e. Construction details and techniques "in this project" to achieve industry best practices (include solutions to enhance homeowners' enjoyment of home in a densified living environment)

### Requirements

- Homeowner Authorization form required unless a home built on speculation.
- Builder Authorization Form (if not entered by the builder). Builder must be a HAVAN member and listed as the Primary entrant.
- Complete online entry form, including the Project Description (300-word maximum).
- Provide a budget of the home. \*Refer to the "Budget Form" in the Appendix and include all line items that apply.
- **Submit up to 12 photos:**
  - One (1) exterior photo
  - One (1) streetscape photo
  - 10 photos of your choice
- Submit floorplan(s) as one PDF file, removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 25: BEST MULTIPLEX UNIT

This category judges a unit in a multiplex on a single lot, including single-lot densification and multiple conversion dwellings, which are existing houses that have been divided into two or more dwelling units (e.g. duplex, triplex); thereby increasing density.

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### Criteria

Entry will be judged on:

- a. Achievement of target market's preferences
- b. Creative use of space and functionality of floorplan
- c. Considerations in achieving energy efficiency, comfort and health
- d. Architectural aesthetic, innovative design and use of materials (interior and exterior)
- e. Construction details and techniques "in this project" to achieve industry best practices (may include any challenges faced during the building process and how the builder overcame them)

### Requirements

- Homeowner Authorization form required unless a speculation home.
- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as the Primary entrant.
- Complete online entry form, including the Project Description (300-word maximum).
- **Submit up to 12 photos, which includes two required photos:**
  - One exterior photo of the unit
  - One streetscape with the multiplex development.
- Submit the floorplan and site plans as one PDF file (combining multiple pages, if applicable), removing all company identification and only using the naming system specified in the *How to Name Your Photo and Supporting Document Files* section in the entry rules (category number\_uniqueID).

### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 26: BEST MULTIPLEX DEVELOPMENT

This category judges in-fill/multiplex developments that increase site density, with each unit having a separate entrance. This includes renovated/custom/custom-spec projects, such as single-lot densification and multiple conversion dwellings, which are existing houses that have been divided into two or more dwelling units (e.g. duplex, triplex); thereby increasing density.

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### Criteria

Entry will be judged on:

- a. Achievement of target market's preferences
- b. Creative use of space and functionality of floorplan
- c. Considerations in achieving energy efficiency, comfort and health
- d. Architectural aesthetic, innovative design and use of materials (interior and exterior)
- e. Construction details and techniques "in this project" to achieve industry best practices (may include any challenges faced during the building process and how the builder overcame them)

### Requirements

- Homeowner Authorization form required unless a speculation home.
- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as the Primary entrant.
- Complete online entry form, including the Project Description (300-word maximum).
- **Submit up to 12 photos, which includes one required photo:**
  - One exterior photo of project
- Submit the floorplan and site plans as one PDF file (combining multiple pages, if applicable), removing all company identification and only using the naming system specified in the *How to Name Your Photo and Supporting Document Files* section in the entry rules (category number\_uniqueID).

### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## **CATEGORIES 27 – 31: BEST CUSTOM HOME (INCL. CUSTOM-SPEC BUILT HOMES)**

A **Custom Home** is a one-of-a-kind home built on a single lot, built for a specific customer (custom build) or on speculation (custom-spec build). Custom-Spec builders are to enter Custom/Custom-Spec categories.

To determine the cost of the home: The total cost for the home **includes the basement** but excludes land, accessory (detached) buildings and taxes.

**CATEGORY 27: BEST CUSTOM HOME: UNDER \$1 MILLION**

**CATEGORY 28: BEST CUSTOM HOME: \$1 MILLION – UNDER \$1.5 MILLION**

**CATEGORY 29: BEST CUSTOM HOME: \$1.5 MILLION – UNDER \$2 MILLION**

**CATEGORY 30: BEST CUSTOM HOME: \$2 MILLION – UNDER \$3 MILLION**

**CATEGORY 31: BEST CUSTOM HOME: OVER \$3 MILLION\***

**\*NOTE:** Judges may choose to split this category (based on value).

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### **Criteria**

Entry will be judged on:

- a. Achievement of clients' (or targeted speculative clients') needs, which may include any challenges faced during the building process and how the builder overcame them
- b. Exterior: Architectural aesthetic, curb appeal, and use of materials
- c. Interior: Creative use of space including architectural detail and form, functionality of floorplan, innovative design/systems and use of materials
- d. Considerations in achieving energy efficiency, comfort and health
- e. Construction details and techniques "in this project" to achieve industry best practices

### **Requirements**

- Homeowner Authorization form required unless a speculation-built home.
- Builder Authorization form unless submitted by the builder. Builder must be a HAVAN member and listed as the Primary entrant.
- Complete online entry form, including the Project Description (300-word maximum).
- Provide a budget of the home. \*Refer to the "Budget Form" in the Appendix and include all line items that apply.
- **Submit up to 12 photos** (must include one exterior photo).
- Submit site and floorplan(s) as one PDF file, removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### **Optional Items:**

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.



## DESIGN/BUILD CATEGORIES: 32 – 43

### CATEGORIES 32 AND 33: BEST NEW KITCHEN (PRODUCTION HOME)

**Best New Kitchen (production)** is defined as a kitchen in a new production-built home. Excludes kitchens in renovated homes, custom and custom-spec homes.

#### CATEGORY 32: BEST NEW KITCHEN: SINGLE-FAMILY PRODUCTION HOME

#### CATEGORY 33: BEST NEW KITCHEN: MULTI-FAMILY PRODUCTION HOME

Each criterion is worth 10 points, for a possible total maximum score of 40 points per entry.

#### Criteria

Entry will be judged on:

- a. Functionality of layout and efficient use of space
- b. Creativity in design and details
- c. Selection and use of materials
- d. Construction details and techniques “in this project” to achieve industry best practices

#### Requirements

- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as either the Primary entrant or Major Associate.
- Complete the online entry form, including the Project Description (300-word maximum).
- Complete online budget form. \*Refer to the “Budget Form” in the Appendix and include all line items that apply.
- **Submit up to 10 photos.**
- Submit kitchen floorplan(s) as one PDF file, removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

#### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

*To determine the value of the project: Total cost for kitchen, including square-footage cost of the kitchen footprint, lighting, cabinetry, appliances, built-ins, special/unique features, mechanicals, finishing and labour but excluding small appliances, decorative items and taxes.*

## CATEGORIES 34 AND 35: BEST NEW KITCHEN (CUSTOM/CUSTOM-SPEC HOME)

**Best New Kitchen (custom/custom-spec)** is defined as a kitchen in a new custom/custom-spec home. Excludes kitchens in renovated and new production-built homes. Secondary kitchens must be included as part of the overall kitchen value.

To determine the value of the project: Total cost for kitchen, including square-footage cost of the kitchen footprint, lighting, cabinetry, appliances, built-ins, special/unique features, mechanicals, finishing and labour but excluding small appliances, decorative items and taxes.

**CATEGORY 34: BEST NEW CUSTOM KITCHEN: UNDER \$175,000**

**CATEGORY 35: BEST NEW CUSTOM KITCHEN: \$175,000 AND OVER**

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### Criteria

Entry will be judged on:

- a. Achievement of clients' vision/needs
- b. Functionality of layout and efficient use of space
- c. Creativity in design and details
- d. Selection and use of materials
- e. Construction details and techniques "in this project" to achieve industry best practices

### Requirements

- Homeowner Authorization form required.
- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as either the Primary entrant or Major Associate.
- Complete the online entry form, including the Project Description (300-word maximum).
- Complete online budget form. \*Refer to the "Budget Form" in the Appendix and include all line items that apply.
- **Submit up to 10 photos.**
- Submit kitchen floorplan(s) as one PDF file, removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 36: BEST PRIMARY SUITE: SINGLE-FAMILY OR MULTI-FAMILY PRODUCTION HOME

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Entry includes entire primary (master) suite – bedroom, bathroom and other areas considered part of the primary suite in a new production-built home.

Custom and Custom-spec projects should enter category 37 Best Primary Suite: Renovated or Custom Home.

**CATEGORY EXCLUSIVITY:** You cannot enter the same bathroom in this category and category 38 (Best New Bathroom).

Each criterion is worth 10 points, for a possible total maximum score of 40 points per entry.

### **Criteria**

Entry will be judged on:

- a. Functionality of layout and use of space
- b. Creativity in design and details
- c. Selection and use of materials
- d. Construction details and techniques “in this project” to achieve industry best practices

### **Requirements**

- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as either the Primary entrant or Major Associate.
- Complete the online entry form, including the Project Description (300-word maximum).
- Complete online budget form. \*Refer to the “Budget Form” in the Appendix and include all line items that apply.
- **Submit up to 10 photos.**
- Submit primary suite floorplan(s) as one PDF file, removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### **Optional Items:**

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 37: BEST PRIMARY SUITE: RENOVATED OR CUSTOM HOME

---

Entry includes entire primary (master) suite – bedroom, bathroom and other areas considered part of the primary suite in a renovated, custom or custom-spec home.

**CATEGORY EXCLUSIVITY:** You **cannot** enter the same bathroom in this category and in bathroom categories 5 and 6 (for renovations) or in category 38 (Best New Bathroom).

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### Criteria

Entry will be judged on:

- a. Achievement of clients' needs
- b. Functionality of layout and use of space
- c. Creativity in design and details
- d. Selection and use of materials
- e. Construction details and techniques "in this project" to achieve industry best practices

### Requirements

- Homeowner Authorization form required unless a production/speculation home.
- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as either the Primary entrant or Major Associate.
- Complete the online entry form, including the Project Description (300-word maximum).
- Complete online budget form. \*Refer to the "Budget Form" in the Appendix and include all line items that apply.
- **Submit up to 10 photos.** For renovations: option to add before photos but not required.
- Submit primary suite floorplan(s) as one PDF file, removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 38: BEST NEW BATHROOM

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Includes any bathroom in a new production, custom or custom-spec home.

**Category Exclusivity:** You cannot enter the same new bathroom in this and category 36 (Best Primary Suite: Single-Family and Multi-Family Production Home) nor category 37 (Best Primary Suite: Renovated or Custom Home). You can, however, enter a different bathroom (e.g. powder room) in this category if you have the ensuite from the same project entered in the Best Primary Suite categories.

Each criterion is worth 10 points, for a possible total maximum score of 40 points per entry.

### Criteria

Entry will be judged on:

- a. Functionality of layout and use of space
- b. Creativity in design and details
- c. Selection and use of materials
- d. Construction details and techniques “in this project” to achieve industry best practices

### Requirements

- Homeowner Authorization form required unless a production/speculation home.
- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as either the Primary entrant or Major Associate.
- Complete the online entry form, including the Project Description (300-word maximum).
- Complete online budget form. \*Refer to “Budget Form” in the Appendix and include line items that apply.
- **Submit up to 10 photos.**
- Submit bathroom floorplan(s) as one PDF file, removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 39: BEST NEW OR RENOVATED SPACE

**Best New or Renovated Space** is any room or space in a new or renovated home that is not covered by other categories. Examples of acceptable spaces: foyer, kid's bedrooms, living room [great room], wine room, media room, home office, in-home gym, attic, hallway, staircase landing, basement, etc.

**CANNOT** be a kitchen, primary suite or bathroom as those rooms have specific categories.

Each criterion is worth 10 points, for a possible total maximum score of 40 points per entry.

### **Criteria**

Entry will be judged on:

- a. Functionality of layout and efficient use of space
- b. Creativity in design and details
- c. Selection and use of materials
- d. Construction details and techniques "in this project" to achieve industry best practices

### **Requirements**

- Homeowner Authorization form required unless a production/speculation home.
- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as either the Primary entrant or Major Associate.
- Complete the online entry form, including the Project Description (300-word maximum).
- Complete online budget form. \*Refer to the "Budget Form" in the Appendix and include all line items that apply.
- **Submit up to 10 photos.** (must include minimum two "before" photos).
- Submit space's floorplan(s) as one PDF file, removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### **Optional Items:**

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 40: BEST SPECIAL FEATURE: NEW OR RENOVATED

**Best Special Feature** is defined as any special **aspect/feature/detail** within a new or renovated room or home not covered by other categories. It can be an interior or exterior feature, i.e. fireplace, window-trim details, ceiling details, staircase, tiling, custom millwork, etc.

**Example:** A wine room is not a special feature and should instead be entered in the Best Space category; however, a unique feature wall or bottle suspension system in the wine room would be considered a special feature.

Each criterion is worth 10 points, for a possible total maximum score of 30 points per entry.

### **Criteria**

Entry will be judged on:

- a. Explanation why the feature is special/unique
- b. Selection and use of materials
- c. Detailing and unique design elements

### **Requirements**

- Homeowner Authorization form required unless a production/speculation home.
- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as either the Primary entrant or Major Associate.
- Complete the online entry form, including the Project Description (300-word maximum).
- **Submit up to 10 photos** (renovated features only need to show the “after” photo).
- Total cost for special feature.
- Submit copies of the special feature details and room floorplan(s) as one PDF file, removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### **Optional Items:**

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 41: BEST UNIVERSAL-DESIGNED HOME: NEW OR RENOVATED

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**Best Universal-Designed Home** is defined as any home, new or renovated, that has been designed and built/renovated **beyond standard code requirements** to meet accessibility needs (physical, sensory, environmental, other) of a specific client or targeted clientele. Homes that only meet the minimum municipal requirements for adaptable units do not qualify for this category. Entrants must be able to demonstrate that the adaptable modifications or renovations exceed the minimum requirements of city/municipalities adaptable units.

As adaptability may be subtle in appearance, entrants are strongly encouraged to provide the judges with specific details and plans so they can see the work that has been done.

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### Criteria

Entry will be judged on:

- a. Purpose and achievement of the build/renovation to meet the clients'/prospective clients' accessibility needs
- b. Functionality of layout and efficient use of space
- c. Creativity in design and details and materials
- d. Considerations in achieving energy efficiency, comfort and health
- e. Construction details and techniques "in this project" to achieve industry best practices

### Requirements

- Homeowner Authorization form required unless a production/speculation home.
- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as either the Primary entrant or Major Associate.
- Complete the online entry form, including the Project Description (300-word maximum).
- **Submit up to 12 photos** (renovated features only need to show the "after" photo).
- Total cost of project.
- Submit copies of the floorplan(s), as well as interior elevations that showcase the accessibility features/design as one PDF file, removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.



## CATEGORY 42: BEST MULTI-FAMILY AMENITY SPACE

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**Best Multi-Family Amenity Space** is any common area(s) – indoors or outdoors -- in a new multi-family production development. May include spaces or installations that are available to the public.

Privately-owned/accessible spaces (unit) should enter category #43 Best Outdoor Living Space: New or Renovated.

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### **Criteria**

Entry will be judged on:

- a. Explain how the design appeals to the target market
- b. Functionality of layout and efficient use of the space
- c. Creativity in design and details
- d. Selection and use of materials
- e. Construction details and techniques “in this project” to achieve industry best practices

### **Requirements**

- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as either the Primary entrant or Major Associate.
- Complete the online entry form, including the Project Description (300-word maximum).
- **Submit up to 10 photos.**
- Submit copies of the space’s floorplan(s) as one PDF file, removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### **Optional Items:**

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 43: BEST OUTDOOR LIVING SPACE: NEW OR RENOVATED HOME

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The focus of this category is to showcase the use and enjoyment of an outdoor living space specific to a new or renovated home. Hard landscaping and soft landscaping are appropriate inclusions. This may include outdoor spaces for any housing type but does NOT include common amenity spaces or installations that may be available to the public spaces. Common areas can be entered into *category 42: Best Multi-Family Amenity Space*.

Each criterion is worth 10 points, for a possible total maximum score of 40 points per entry.

### Criteria

Entry will be judged on:

- a. Explain how the design appeals to the target market/client
- b. Functionality, efficiency, and flow of outdoor living space for that single home/unit
- c. Selection and placement of materials
- d. Addresses the climatic and environmental conditions, exposure and limitations

### Requirements

- Homeowner Authorization form required unless a production/speculation home.
- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as either the Primary entrant or Major Associate.
- Complete the online entry form, including the Project Description (300-word maximum).
- Complete online budget form. \*Refer to the “Budget Form” in the Appendix and include all line items that apply.
- **Submit up to 10 photos.**
- Submit the floorplan (where applicable), site and landscaping plan as one PDF file (combining multiple pages), removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## INTERIOR DESIGN CATEGORIES: 44 – 47

### CATEGORY 44: BEST INTERIOR DESIGN DISPLAY SUITE: MULTI-FAMILY HOME

*Best Interior Design Display Suite: Multi-Family Home* is defined as the interior design of a multi-family project display suite/presentation centre. For this category, the project can still be under construction, but the building permit must be in place.

**To determine the cost of the display suite:** Non-construction costs, including designer fees, design finishes (painting, additional millwork - i.e. optional mantelpiece, upgraded flooring), and design products/furnishings and features (hard and soft furnishings – furniture, décor pieces, mirrors, rugs, accent lighting, etc.).

#### ENTRY NOTES:

- A display suite can only be entered once, even if used to sell subsequent phases of a development.
- **Acknowledge your HAVAN-member Designers!** Interior design members entering the Interior Designer of the Year Award are required to have a least one entry in the Interior Design Categories (#43-46) as the primary entrant or a Major Associate, so acknowledge your member designers!

Each criterion is worth 10 points, for a possible total maximum score of 40 points per entry.

#### Criteria

Entry will be judged on:

- a. Explanation of the design philosophy and the intended homebuyer experience when visiting the project's display suite
- b. Explanation of how the design appeals to the identified target market, including selection of materials, colours, furniture and accessories.
- c. Functionality and efficient use of space
- d. Creativity in design and materials used

#### Requirements

- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as either the Primary entrant or Major Associate.
- Complete the online entry form, including the Project Description (300-word maximum).
- **Submit up to 12 photos.** Photos of the in-person display suite - **renderings are not permitted.**
- Total cost for display suite – the interior staging costs (anything not standard used in the show suite must be included in the cost). Refer to the “Budget Form” in the Appendix and include all line items that apply.
- Submit the floorplan(s) as one PDF file (if multiple pages), removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

#### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 45: BEST INTERIOR DESIGN DISPLAY SHOWHOME: SINGLE-FAMILY PRODUCTION HOME

**Best Interior Design Display Showhome** is defined as the interior design of a display showhome of a new single-family production (tract-built) home. Custom-spec builders enter category 46: Best Interior Design Custom Home.

### NOTES:

- A display home can only be entered once, even if used to sell subsequent phases of a development.
- **Acknowledge your HAVAN-member Designers!** Interior design members entering the Grand HAVAN Award for Interior Designer of the Year are required to have a least one entry in the Interior Design Categories (#44-47) as the primary entrant or Major Associate, so make sure if you are a builder entering this award, to acknowledge your member designers who are applying for this Grand Award!

Each criterion is worth 10 points, for a possible total maximum score of 40 points per entry.

### Criteria

Entry will be judged on:

- a. Explanation of the design philosophy and the intended homebuyer experience when visiting the project's display home
- b. Explanation of how the design appeals to the identified target market, including selection of materials, colours, furniture and accessories
- c. Functionality and efficient use of space
- d. Creativity in design and materials used

### Requirements

- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as either the Primary entrant or Major Associate.
- Complete the online entry form, including the Project Description (300-word maximum).
- **Submit up to 12 photos.** Photos of the in-person display home - renderings are not permitted.
- Total cost for display home – the interior staging costs (anything not standard used in the show home must be included in the cost) -- furniture, built-ins, wallpaper, artwork, soft furnishings. Refer to the "Budget Form" in the Appendix and include all line items that apply.
- Submit the floorplan(s) as one PDF file (if multiple pages), removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 46: BEST INTERIOR DESIGN CUSTOM HOME

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*Best Interior Design Custom Residence* is defined as the interior design of a new custom-built home, including custom-spec homes (non-tract spec builders).

**Acknowledge your HAVAN-member Designers!** Interior design members entering the Grand HAVAN Award for Interior Designer of the Year are required to have a least one entry in the Interior Design Categories (#44-47) as the primary entrant or Major Associate, so make sure if you are a builder entering this award, to acknowledge your member designers who are applying for this Grand Award!

Each criterion is worth 10 points, for a possible total maximum score of 40 points per entry.

### Criteria

Entry will be judged on:

- a. Intent: Explanation of how the interior design appeals to the needs, preferences and lifestyle of the client
- b. Aesthetic quality: Selection of materials, textures, colours
- c. Functionality: Space planning, livability, comfort, health, sustainability
- d. Creativity and/or innovation: Design and details (include challenges encountered in the project)

### Requirements

- Homeowner Authorization form required unless a speculation home.
- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as either the Primary entrant or Major Associate.
- Complete the entry form, including the Project Description (300-word maximum).
- **Submit up to 12 photos.** Renderings are not permitted.
- Total cost for interior of the home. Refer to the “Budget Form” in the Appendix and include all line items that apply.
- Submit the floorplan(s) and elevations as one PDF file (combining multiple pages), removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 47: BEST INTERIOR DESIGN RENOVATED HOME

*Best Interior Design Renovated Home* is defined as the interior design of a whole renovated home and may include single- and multi-family homes. Conversion dwelling to be included here.

**Acknowledge your HAVAN-member Designers!** Interior design members entering the Grand HAVAN Award for Interior Designer of the Year are required to have a least one entry in the Interior Design Categories (#44-47) as the primary entrant or Major Associate, so make sure if you are a builder entering this award, to acknowledge your member designers who are applying for this Grand Award!

Each criterion is worth 10 points, for a possible total maximum score of 40 points per entry.

### Criteria

Entry will be judged on:

- a. Intent: Explanation of how the interior design appeals to the needs, preferences and lifestyle of the client
- b. Aesthetic quality: Selection of materials, textures, colours
- c. Functionality: Space planning, livability, comfort, health, sustainability
- d. Creativity and/or innovation: Design and details (include challenges encountered in the project)

### Requirements

- Homeowner Authorization form required unless a speculation home.
- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as either the Primary entrant or Major Associate.
- Complete the entry form, including the Project Description (300-word maximum).
- **Submit up to 12 photos** (must include minimum one “before” photo). Renderings not permitted.
- Total cost for interior of the home. Refer to the “Budget Form” in the Appendix and include all line items that apply.
- Submit the “before” and “after” floorplan(s) and elevations as one PDF file (combining multiple pages), removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## SPECIAL ACHIEVEMENT AWARD CATEGORIES: 48 - 56

### CATEGORY 48: BEST MARKETING CAMPAIGN

**Best Marketing Campaign** looks at the integration of different marketing components (marketing/sales staff, website, design, digital initiatives, media advertising, display centres/homes, brochures, logo, etc.) to achieve marketing/sales objectives (sales, brand awareness, customer feedback). **Submitted photos are permitted to show project and company identification.** Project must be built by a HAVAN member.

For this category, the project can still be under construction but building permit must be in place.

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

#### **Criteria**

Entry will be judged on:

- a. Campaign objectives, schedule and timeline, and measured results (against campaign targets)
- b. Target audience appeal and campaign engagement strategies
- c. Effectiveness of the campaign message through concept and design
- d. Marketing tools utilized in this campaign (technology, Google, website, brochures, social media, etc.)
- e. Uniqueness and ability to 'stand out' amongst competing campaigns

#### **Requirements**

- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as either the Primary entrant or Major Associate.
- Complete the entry form, including the Project Description (300-word maximum).
- Total cost for the campaign (submit in online form) – must include all costs related to campaign, as outlined in the category definition.
- **Submit up to 12 photos** (this is in addition to the digital assets you may wish to include)
- Submit the marketing campaign budget (exclude company overhead, taxes).

#### **Digital Assets (this category only)**

- Entrants in this category can include up to four links showing digital assets in their submissions. This may include videos, commercials, social media ads, reels, vlogs, etc.
- Add the **URL links** under the "Images and Floorplans" tab on the online form. As no file is being uploaded, there is no file size limit. Entrant must ensure the file is accessible to external users (HAVAN/judges). If additional information required, add into the "Extra box", ensuring the digital asset upload number matches the extra box number.
- Digital assets will be judged as part of your submission.

#### **Optional Items:**

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 49: BEST ENERGY LABELLED HOME: PRODUCTION

Recognizes production-built homes, including single-family homes and multi-family projects that demonstrate a commitment to build high-performance homes and has been **qualified under a certified labelling program**. E.g. ENERGY STAR®, Built Green®, R-2000, LEED, Passive House and CHBA Net Zero.

**Categories #49 - #52 are mutually exclusive, meaning you can only enter a project into ONE of those categories ONCE during its entire eligibility in the HAVAN Awards.** Categories #49 – #51 Best Energy Labelled Home, are for projects that have received recognition from a designated certification program. If a project is pending certification approval, wait until the home receives approval then enter it in the Best Energy Labelled Home category. Category #52 is only for projects not pursuing/have earned an energy program certification.

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### Criteria

Entry will be judged on the use of innovative strategies and technologies to achieve the following:

- a. Sensitivity to site conditions and surrounding environments
- b. Innovative, functional, creative and aesthetic appeal of the project
- c. Selection of materials and systems to minimize the home's energy consumption to meet the certified labelling program's requirements (include innovative technologies, reduction of mechanical systems sizes, renewable energy sources, sustainably sourced building materials, energy performance rating/metrics).
- d. Construction details and techniques to achieve standards in the chosen certification program.
- e. Overall impact on homeowners' living environment, comfort and health

### Requirements

- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as the Primary entrant.
- Complete the entry form, including the Project Description (300-word maximum).
- **Submit up to 12 photos:**
  - One (1) photo of the home's exterior
  - 11 photos of your choice
- One (1) photo or PDF to prove project certification
- Submit the floorplan(s) and elevations as one PDF file (combining multiple pages), removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.



## CATEGORY 50: BEST ENERGY LABELLED HOME: CUSTOM

Recognizes a new custom or custom-spec home that demonstrates a commitment to build high-performance homes and has been qualified under a certified energy labelling program (e.g. Net Zero, Passive House).

**Categories #49 - #52 are mutually exclusive, meaning you can only enter a project into ONE of those categories ONCE during its entire eligibility in the HAVAN Awards.** Categories #49 – #51 Best Energy Labelled Home, are for projects that have received recognition from a designated certification program. If a project is pending certification approval, wait until the home receives approval then enter it in the Best Energy Labelled Home category. Category #52 is only for projects not pursuing/have earned an energy program certification.

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### **Criteria**

Entry will be judged on the use of innovative strategies and technologies to achieve the following:

- a. Sensitivity to site conditions and surrounding environments
- b. Innovative, functional, creative and aesthetic appeal of the project
- c. Selection of materials and systems to minimize the home's energy consumption to meet the certified labelling program's requirements (include innovative technologies, reduction of mechanical systems sizes, renewable energy sources, sustainably sourced building materials, energy performance rating/metrics).
- d. Construction details and techniques to achieve standards in the chosen certification program.
- e. Overall impact on homeowners' living environment, comfort and health

### **Requirements**

- Homeowner Authorization form required unless a custom-speculation home.
- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as the Primary entrant.
- Complete the entry form, including the Project Description (300-word maximum).
- **Submit up to 12 photos:**
  - One (1) photo of the home's exterior
  - One (1) photo or PDF to prove project certification
  - 10 photos of your choice
- Submit the floorplan(s) and elevations as one PDF file (combining multiple pages), removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### **Optional Items:**

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 51: BEST ENERGY LABELLED HOME: WHOLE HOME RENOVATION

Recognizes a renovated home that demonstrates a commitment to build high-performance homes and has been **qualified under a certified labelling program**. E.g. Single-family homes with a “Before & After” EnerGuide Rating and a final label issued under the CHBA Net Zero for Renovations Labelling Program and/or the Built Green® Renovation program may enter this category.

**Categories #49 - #52 are mutually exclusive, meaning you can only enter a project into ONE of those categories ONCE during its entire eligibility in the HAVAN Awards.** Categories #49 – #51 Best Energy Labelled Home, are for projects that have received recognition from a designated certification program. If a project is pending certification approval, wait until the home receives approval then enter it in the Best Energy Labelled Home category. Category #52 is only for projects not pursuing/have earned an energy program certification.

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### Criteria

Entry will be judged on the use of innovative strategies and technologies to achieve the following:

- a. Sensitivity to site conditions and surrounding environments
- b. Innovative, functional, creative and aesthetic appeal of the project
- c. Selection of materials and systems to minimize the home’s energy consumption to meet the certified labelling program’s requirements (include innovative technologies, reduction of mechanical systems sizes, renewable energy sources, sustainably sourced building materials, energy performance rating/metrics).
- d. Construction details and techniques to achieve standards in the chosen certification program.
- e. Overall impact on homeowners’ living environment, comfort and health

### Requirements

- Homeowner Authorization form required.
- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as the Primary entrant.
- Complete the entry form, including the Project Description (300-word maximum).
- **Submit up to 12 photos:**
  - One (1) “before” photo
  - One (1) exterior “after” photo
  - 10 “after” photos of your choice
- One (1) photo or PDF to prove project certification
- Submit “before” and “after” floorplans, and elevations as one PDF file (combining multiple pages), removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### Optional Items:

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 52: BEST NON-CERTIFIED HIGH-PERFORMANCE HOME: NEW OR RENOVATED

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Recognizes new and renovated homes that demonstrate a commitment to build to high-performance standards that exceed minimum requirements in the BCBC and BC Energy Step Code (e.g. NetZero Ready or Passive House Ready) but are **not pursuing/have earned an energy program certification**.

**Categories #49 - #52 are mutually exclusive, meaning you can only enter a project into ONE of those categories ONCE during its entire eligibility in the HAVAN Awards.** Categories #49 – #51 Best Energy Labelled Home, are for projects that have received recognition from a designated certification program. If a project is pending certification approval, wait until the home receives approval then enter it in the Best Energy Labelled Home category. Category #52 is only for projects not pursuing/have earned an energy program certification.

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### **Criteria**

Entry will be judged on the use of innovative strategies and technologies to achieve the following:

- a. Sensitivity to site conditions and surrounding environments
- b. Innovative, functional, creative and aesthetic appeal of the project
- c. Selection of materials and systems to minimize the home's energy consumption (include innovative technologies, reduction of mechanical systems sizes, renewable energy sources, sustainably sourced building materials, energy performance rating/metrics (where possible).
- d. Construction details and techniques to achieve project's targeted energy/carbon efficiency metrics
- e. Overall impact on homeowners' living environment, comfort and health

### **Requirements**

- Homeowner Authorization form required unless a production-built/spec home.
- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as the Primary entrant.
- Complete the entry form, including the Project Description (300-word maximum).
- **Submit up to 12 photos:**
  - New homes: One (1) exterior photo and 11 photos of your choice
  - If a renovated home, submit one "before" and one "after" exterior photo, plus one "before" interior photo with a corresponding "after" interior photo, and then 8 photos of your choice.
- Submit floorplan(s) ("before" and "after" if a renovated home), and elevations as one PDF file (combining multiple pages), removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### **Optional Items:**

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), **not** for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 53: BEST ENVIRONMENTAL INITIATIVE

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Recognizes a builder's initiative to create a positive impact on the environment, outside of the building. Examples include environmental rehabilitation (re-habilitated waterways, re-forested spaces, walking trails), and community improvements.

Each criterion is worth 10 points, for a possible total maximum score of 40 points per entry.

### **Criteria**

Entry will be judged on:

- a. Goal(s) and motivation to pursue the environmental initiative (e.g. was this initiative mandated by the municipality or an initiative put forward by the builder).
- b. Strategy to achieve the initiative, and (where applicable) challenges overcome in the project
- c. How the environmental initiative positively impacted the surrounding environment, families, community (including innovative and functional benefits)
- d. How builder collaborated with professional input (e.g. environmental consultants or city staff) lead to best outcome/value to buyers and the surrounding community.

### **Requirements**

- Homeowner Authorization form required unless a production/custom-speculation home.
- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as the Primary entrant.
- Complete the entry form, including the Project Description (300-word maximum).
- **Submit up to 12 photos.** If it is a rehabilitation/renovation, include one "before" and a corresponding "after" photo, the remaining photos are entrant's choice.
- Submit the site plan as one PDF file (combining multiple pages, if applicable), removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### **Optional Items:**

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 54: EXCELLENCE IN BUILDING PRODUCTS AND TECHNOLOGY

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*Excellence in Building Products and Technology* is defined by the development of innovative building products and technologies to help industry build better homes. The product/technology may be a single item or integration of systems in the home/multi-family building. Focus is on how it meets the needs of the residential construction industry and/or homeowners, which may include products/technologies that address energy-efficiency, reducing environmental impact, homeowner comfort/safety/health/lifestyle, streamlining processes for builders/trades, and more. The product/technology company and the builder of the project in which the building product/technology is shown in the submission must both be HAVAN members.

Each criterion is worth 10 points, for a possible total maximum score of 30 points per entry.

### **Criteria**

Entry will be judged on:

- a. Purpose of the product/technology.
- b. Notable features that make the technology unique in the marketplace.
- c. Performance, utility, aesthetic and function of the technology/product.

### **Requirements**

- Homeowner Authorization form required unless a production/speculation home.
- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as either the Primary entrant or Major Associate.
- Complete the entry form, including the Project Description (300-word maximum).
- **Submit up to 10 photos.**
- Submit the floorplan with the technology/system identified as one PDF file (combining multiple pages, if applicable), removing all company identification and only using the naming system specified on page 4 and 5 in the rules section (category number\_uniqueID).

### **Optional Items:**

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 55: BC HOUSING AWARD FOR EXCELLENCE IN HOUSING SOLUTIONS

*BC Housing Award for Excellence in Housing Solutions* recognizes a member's contributions to build/renovate housing in Metro Vancouver, highlighting solutions to address densification, housing demand, and affordability. Entries may include laneway homes, re-purposed spaces/buildings, in-fill building, social housing, rental stock, market/social housing initiatives, etc.

Each criterion is worth 10 points, for a possible total maximum score of 50 points per entry.

### **Criteria**

Entry will be judged on:

- a. Explanation of how the home/development helps to address housing demand/need for densification/affordability
- b. Explanation of design/building/project philosophy and how it appeals to the target market.
- c. Efficient, functional and creative use of space
- d. How the home/development integrates and enhances value to the surrounding community (transit accessibility, walkability score)
- e. Construction details, techniques and materials to achieve industry best practices (may include any challenges faced during the building process and how the builder overcame them)

### **Requirements**

- Homeowner Authorization form required unless a production/speculation home.
- Builder Authorization form, if not submitted by builder. Builder must be a HAVAN member and listed as the Primary entrant.
- Complete the entry form, including the Project Description (300-word maximum).
- **Submit up to 12 photos** (must include a minimum of one exterior photo).
- Provide price/price range for the unit(s) shown in submitted photos.
- Submit the floorplan and site plans as one PDF file (combining multiple pages, if applicable), removing all company identification and only using the naming system specified in the *How to Name Your Photo and Supporting Document Files* section in the entry rules (category number\_uniqueID).

### **Optional Items:**

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

## CATEGORY 56:

### FORTISBC AWARD FOR EXCELLENCE IN ENERGY EFFICIENCY IN NEW RESIDENTIAL CONSTRUCTION

*FortisBC Award for Excellence in New Residential Construction* recognizes a new home/project/ community that integrates strategies and technologies that contribute to efficient use of energy, reduction of overall energy consumption and utilizes natural gas.

Each criterion is worth 10 points, for a possible total maximum score of 40 points per entry.

#### **Criteria**

Entry will be judged on:

##### ***a. Energy Conservation***

Promotion of energy conservation by utilizing individual metering. Natural gas must be used for space and/or water heating.

##### ***b. High-efficiency Appliances and Lighting***

Inclusion of high-efficiency appliances (space and/or water heating equipment must be high efficiency or condensing technology)

##### ***c. Additional Energy-Efficient Features, which may include:***

- Waste reduction, recycling, reuse of materials
- Water conservation, storm water protection/management and situation control
- Sales and marketing material to promote the natural gas and energy efficiency aspects of the project and the benefits to prospective purchasers

##### ***d. Design:*** Innovative, functional, creative, and aesthetically appealing design.

#### **Requirements**

- Homeowner Authorization form required unless a production/speculation home.
- Builder Authorization form, if not submitted by the builder. Builder must be a HAVAN member and listed as the Primary entrant.
- Complete the entry form, including the Project Description (300-word maximum).
- **Submit up to 12 photos:**
  - One (1) image must show gas space and/or water heating system
  - One (1) photo of exterior
  - 10 photos of choice (interior/exterior)
- Submit PDF copies of the site plan and floorplan removing all company identification and only using the naming system specified in the *How to Name Your Photo and Supporting Document Files* section in the entry rules (category number\_uniqueID).

#### **Optional Items:**

- **Entry Marketing Write-up (may be submitted at time of entry or emailed finalist announcement)**
  - Limit 150 words.
  - Used for awards marketing purposes if a finalist/winner (website, social media and potentially other media opportunities), not for judging. Refer to the Rules section for more information.
- Acknowledge up to two HAVAN-member major associates and three associates on online form.

# GRAND HAVAN AWARDS

## CATEGORIES 57 - 63

There are seven Grand HAVAN Awards:

- **Category 57: Best Residential Community: Single-Family**
- **Category 58: Best Residential Community: Multi-Family**
- **Category 59: Interior Designer of the Year**
- **Category 60: Residential Renovator of the Year**
- **Category 61: Custom Home Builder of the Year**
- **Category 62: Single-Family Home Builder of the Year**
- **Category 63: Multi-Family Home Builder of the Year**

**How to Enter:**

1. **Entrants must apply for these awards.**
2. **Read the criteria carefully and provide the requested information and supporting photos.**
3. **Reminder: Entries must be anonymous. The written information must use generic references (e.g. 'the builder') NOT the company/project name or your entry will be disqualified.**
4. **Entries are scored on a points system. Here is how it works:**
  - 50% of the score is determined by the judges' scoring of entrants' 400-word written and photo submissions to complement the submission in the selected Grand HAVAN Award category.
  - 50% of the score is determined by points earned from the entrant's **three highest-scoring entries in non-Grand HAVAN Award categories** (as the primary entrant or Major Associate) that are related to the Grand award. See specific Grand HAVAN categories for details on applicable categories.
5. To win a Grand HAVAN Award, in addition to having the highest points, the entrant must have also won one non-Grand Award that corresponds to the Grand HAVAN Award entered, as a primary entrant or major associate (e.g. for the Custom Home Builder of the Year Award, a custom builder must have won in a custom home category – winning a renovation award does not apply). If none of the entrants have won an award, the entrant with the highest total points will win.



## CATEGORY 57

### GRAND HAVAN | BEST RESIDENTIAL COMMUNITY: SINGLE-FAMILY

*Best Residential Community: Single-Family* considers the single-family production development – **with 15 or more units** - within its surrounding community, the value the development has added to the neighbourhood, and the homeowners' accessibility to local amenities and transportation.

**NOTE:** A community can only be entered once, regardless of number of development phase/years to complete.

#### There are two parts to this award:

- (1) 50% of the total score will be judged on the written statement (400-word maximum) addressing the category criteria. The total score is determined by the accumulation of points in each of the six criteria, each of which is worth up to 10 points.
- (2) 50% of the score will be determined by totaling the points/scores earned from the three highest-scoring submissions that builder has earned with this project in other award categories. **Eligible categories which builders may enter to qualify for this award: 15 – 17, 32, 36, 38 – 41, 43, 45, 48-49, 52-56.**

Each criterion is worth 10 points, for a possible total maximum score of 60 points per entry.

#### Criteria

Entry will be judged on:

- a. Explanation of design/building/project philosophy and how it appeals to the target market
- b. How the development integrates and enhances value to the local community (e.g. ease of accessibility to transit, walkability score, community-dedicated spaces)
- c. Streetscape and community landscaping, amenities
- d. Efficient, functional and creative use of space
- e. Environmental stewardship
- f. Construction details, techniques and materials to achieve industry best practices (may include any challenges faced during the building process and how the builder overcame them)

#### Requirements

- Builder Authorization form, if not submitted by builder.
- Complete the online entry form, including the Project Description (400-word maximum).
- Provide current selling price (range) for home(s).
- **Submit up to 12 photos**, which must include:
  - One (1) streetscape photo
  - One (1) exterior building photo
  - One (1) photo of the amenities/common areas
  - Four (4) interior photos
  - Five (5) photos that demonstrate project's contributions to homeowners and neighbourhood
- Submit the site/community plan as one PDF file, clearly labeled with HAVAN Awards unique ID number. All company identification must be removed.

#### Optional: Entry Marketing Write-up and Video (not used for judging)

- Used for marketing purposes (website, social media and potentially other media opportunities), not shown to judges. Refer to the Rules section for more information
- Write-up: Limit 150 words.
- Video: Maximum one minute in duration and may include company/project branding.
- May be submitted at time of entry or emailed following finalist announcement.

## CATEGORY 58

### GRAND HAVAN | BEST RESIDENTIAL COMMUNITY: MULTI-FAMILY

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*Best Residential Community: Multi-Family* considers the multi-family development (townhouse/rowhome, lowrise, midrise or highrise condominium development) within its surrounding community, the value the development has added to the neighbourhood, and the homeowners' accessibility to local amenities, transportation.

**NOTE:** A community can only be entered once, regardless of number of development phase/years to complete.

There are two parts to this award:

- (1) 50% of the total score will be judged on the written statement (400-word maximum) addressing the category criteria. The total score is determined by the accumulation of points in each of the six criteria, each of which is worth up to 10 points.
- (2) 50% of the score will be determined by totaling the points/scores earned from the three highest-scoring submissions that builder has earned with this project in other award categories. **Eligible categories which builders may enter to qualify for this award: 18 – 23, 33, 36, 38-44, 48, 49, 52-56.**

Each criterion is worth 10 points, for a possible total maximum score of 60 points per entry.

#### Criteria

Entry will be judged on:

- a. Explanation of design/building/project philosophy and how it appeals to the target market
- b. How the development integrates and enhances value to the surrounding community (ease of accessibility to transit, walkability score)
- c. Streetscape and community landscaping, amenities
- d. Efficient, functional and creative use of space
- e. Environmental stewardship
- f. Construction details, techniques and materials to achieve industry best practices (may include any challenges faced during the building process and how the builder overcame them)

#### Requirements

- Builder Authorization form, if not submitted by builder.
- Complete the online entry form, including the Project Description (400-word maximum).
- Provide current selling price (range) for home(s).
- **Submit up to 12 photos**, which must include:
  - One (1) streetscape photo
  - One (1) exterior photo of building/unit
  - One (1) photo of the amenities/common areas
  - Four (4) interior photos
  - Five (5) photos that demonstrate project's contributions to homeowners and neighbourhood
- Submit site/community plan clearly labeled with HAVAN Awards unique ID number. All company identification must be removed.

#### Optional: Entry Marketing Write-up and Video (not used for judging)

- Used for marketing purposes (website, social media and potentially other media opportunities), not shown to judges. Refer to the Rules section for more information.
- Write-up: Limit 150 words.
- Video: Maximum one minute in duration and may include company/project branding.
- May be submitted at time of entry or emailed following finalist announcement.

## CATEGORY 59 GRAND HAVAN | INTERIOR DESIGNER OF THE YEAR AWARD

This award recognizes the interior design member company (may include design-build firms with interior designers on staff) that is an advocate of HAVAN, supports talent within the company, dedicated to delivering excellent customer service, involved in the industry and community, and is an overall responsible corporate entity. Entries must be anonymous – no company/employer/employee information on the written submissions. Photos may include team photos/employees engaging in activities referred to in the criteria but remove company branding.

### There are two parts to this award:

- (1) 50% of the total score will be judged on the written statement (400-word maximum) addressing the category criteria. The total score is determined by the accumulation of points in each of the eight (8) criteria, each of which is worth up to 10 points.
- (2) 50% of the score will be determined by totaling the top three points/scores earned, specifically:
  - The highest score earned in one of the Interior Design categories. You are required to enter **at least one of these categories** (named as a primary entrant or major associate): **#44 - 47**.
  - Additionally, two of the highest-scoring submissions in any of the other non-Grand HAVAN Award categories as the primary or Major Associate (**Eligible categories #1 – 56**).

Each criterion is worth 10 points, for a possible total maximum score of 80 points per entry.

### Criteria

The written statement must include information on the following criteria:

- a. Actively participates in HAVAN (committees, education, volunteering, etc.) and the industry
- b. Environmental responsibility
- c. Customer service programs
- d. Career development within the organization, including human resource development and training
- e. Mental health, workplace, environment and company culture
- f. Charitable/social contributions to the community
- g. Innovation within the industry
- h. Role in mentoring new professionals in the industry

### Requirements

- Complete the entry form, including the written submission (400-word maximum), which specifically addresses the criteria. Entrants are encouraged to also submit the 150-word marketing write-up talking about your company that may be used for award promotions and potentially media if you are a finalist/winner. HAVAN has the right to edit the marketing statement for clarity/grammar/word count where needed. Refer to the Rules section for more information.
- **Submit up to 12 photos** (designer's choice) from projects entered in the 2024 HAVAN Awards as well as photos of the entrant/entrant company engaging in any of the criteria.
- Designer must have won at least one of the Interior Design or Design/Build categories entered in the 2024 HAVAN Awards, as either a primary entrant or major associate. If none of the entrants in this category have won in another design category (eligible categories identified above), the entrant with the highest total score in this category will be declared the winner.
- Must be a current HAVAN member in good standing.

### Optional: Entry Marketing Write-up and Video (not used for judging)

- Used for marketing purposes (website, social media and potentially other media opportunities), not shown to judges. Refer to the Rules section for more information.
- Write-up: Limit 150 words.
- Video: Maximum one minute in duration and may include company branding.
- May be submitted at time of entry or emailed following finalist announcement.

## CATEGORY 60

### GRAND HAVAN | RESIDENTIAL RENOVATOR OF THE YEAR

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This award recognizes the renovation member company that is an advocate of HAVAN, supports talent within the company, dedicated to delivering excellent customer service, is involved in the industry and community, and is an overall responsible corporate entity. Entries must be anonymous – no company/employer/employee information on the written submissions. Photos may include team photos/employees engaging in activities referred to in the criteria but remove company branding.

There are two parts to this award:

- (1) 50% of the total score will be judged on the written statement (400-word maximum) addressing the category criteria. The total score is determined by the accumulation of points in each of the eight (8) criteria, each of which is worth up to 10 points.
- (2) 50% of the score will be determined by totaling the points/scores earned from the three highest-scoring submissions the member has earned in other entered renovation categories. **Eligible categories which renovators may enter to qualify for this award: 1-14, 37, 39-41, 43, 47, 48, 51-55.**

Each criterion is worth 10 points, for a possible total maximum score of 80 points per entry.

#### **Criteria**

The written statement must include information on the following criteria:

- a. Actively participates in HAVAN (committees, education, volunteering, etc.) and the industry
- b. Environmental responsibility
- c. Customer service programs
- d. Career development within the organization, including human resource development and training
- e. Mental health, workplace, environment and company culture
- f. Charitable/social contributions to the community
- g. Innovation within the industry
- h. Role in mentoring new professionals in the industry

#### **Requirements**

- Complete the entry form, including the written submission (400-word maximum), which specifically addresses the criteria. Entrants are encouraged to also submit the 150-word marketing write-up talking about your company that may be used for award promotions and potentially media if you are a finalist/winner. HAVAN has the right to edit the marketing statement for clarity/grammar/word count where needed. Refer to the Rules section for more information.
- **Submit up to 12 photos** (renovator's choice) from projects entered in the 2024 HAVAN Awards.
  - Must include a minimum of two "before" photos with corresponding two "after" photos of projects already entered in the awards.
  - Photos of the entrant/entrant company engaging in any of the criteria items listed above.
- The renovator must win at least one of the other renovation categories entered in the 2024 HAVAN Awards. If none of the entrants have won in a renovation category (eligible categories identified above), the entrant with the highest total score in this category will be the winner.
- Must be a HAVAN RenoMark Renovator member in good standing.

#### **Optional: Entry Marketing Write-up and Video** (not used for judging)

- Used for marketing purposes (website, social media and potentially other media opportunities), not shown to judges. Refer to the Rules section for more information.
- Write-up: Limit 150 words.
- Video: Maximum one minute in duration and may include company branding.
- May be submitted at time of entry or emailed following finalist announcement.

## CATEGORY 61

### GRAND HAVAN: CUSTOM HOME BUILDER OF THE YEAR

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This award recognizes the custom home builder (includes custom-spec) member company that is an advocate of HAVAN, supports talent within the company, dedicated to delivering excellent customer service, is involved in the industry and community, and is an overall responsible corporate entity. Entries must be anonymous – no company/employer/employee information on the written submissions. Photos may include team photos/employees engaging in activities referred to in the criteria but remove company branding.

There are two parts to this award:

- (1) 50% of the total score will be judged on the written statement (400-word maximum) addressing the category criteria. The total score is determined by the accumulation of points in each of the eight (8) criteria, each of which is worth up to 10 points.
- (2) 50% of the score will be determined by totaling the points/scores earned from the three highest-scoring submissions that builder has earned in other entered custom-home categories. **Eligible categories which custom builders may enter to qualify for this award: 24 - 31, 34, 35, 37-41, 43, 46, 48, 50, 52-56.**

Each criterion is worth 10 points, for a possible total maximum score of 80 points per entry.

#### Criteria

The written statement must include information on the following criteria:

- a. Actively participates in HAVAN (committees, education, volunteering, etc.) and the industry
- b. Environmental responsibility
- c. Customer service programs
- d. Career development within the organization, including human resource development and training
- e. Mental health, workplace, environment and company culture
- f. Charitable/social contributions to the community
- g. Innovation within the industry
- h. Role in mentoring new professionals in the industry

#### Requirements

- Complete the entry form, including the written submission (400-word maximum), which specifically addresses the criteria. Entrants are encouraged to also submit the 150-word marketing write-up talking about your company that may be used for award promotions and potentially media if you are a finalist/winner. HAVAN has the right to edit the marketing statement for clarity/grammar/word count where needed. Refer to the Rules section for more information.
- **Submit up to 12 photos** (builder's choice) from projects entered in the 2024 HAVAN Awards and photos of the entrant/entrant company engaging in any of the criteria items listed above.
- Must be a licensed HAVAN home builder member in good standing.
- Builder must have won at least one of the other custom home categories entered in the 2024 HAVAN Awards. If none of the entrants have won in another custom home category (eligible categories identified above), the entrant with the highest total score in this category will be the winner.
- Must be a current HAVAN builder in good standing.

#### Optional: Entry Marketing Write-up and Video (not used for judging)

- Used for marketing purposes (website, social media and potentially other media opportunities), not shown to judges. Refer to the Rules section for more information.
- Write-up: Limit 150 words.
- Video: Maximum one minute in duration and may include company branding.
- May be submitted at time of entry or emailed following finalist announcement.

## CATEGORY 62

### GRAND HAVAN: SINGLE-FAMILY HOME BUILDER OF THE YEAR

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This award recognizes the single-family home builder member company (**production/tract**) that is an advocate of HAVAN, supports talent within the company, dedicated to delivering excellent customer service, is involved in the industry and community, and is an overall responsible corporate entity. Entries must be anonymous – no company/employer/employee information on the written submissions. Photos may include team photos/employees engaging in activities referred to in the criteria but remove company branding.

There are two parts to this award:

- (1) 50% of the total score will be judged on the written statement (400-word maximum) addressing the category criteria. The total score is determined by the accumulation of points in each of the eight (8) criteria, each of which is worth up to 10 points.
- (3) 50% of the score will be determined by totaling the points/scores earned from the three highest-scoring submissions that builder has earned in other entered single-family categories. **Eligible categories which builders may enter to qualify for this award: 15 – 17, 32, 36, 38 – 41, 43, 45, 48, 49, 52-56.**

Each criterion is worth 10 points, for a possible total maximum score of 80 points per entry.

#### Criteria

The written statement must include information on the following criteria:

- a. Actively participates in HAVAN (committees, education, volunteering, etc.) and the industry
- b. Environmental responsibility
- c. Customer service programs
- d. Career development within the organization, including human resource development and training
- e. Mental health, workplace, environment and company culture
- f. Charitable/social contributions to the community
- g. Innovation within the industry
- h. Role in mentoring new professionals in the industry

#### Requirements

- Complete the entry form, including the written submission (400-word maximum), which specifically addresses the criteria. Entrants are encouraged to also submit the 150-word marketing write-up talking about your company that may be used for award promotions and potentially media if you are a finalist/winner. HAVAN has the right to edit the marketing statement for clarity/grammar/word count where needed. Refer to the Rules section for more information.
- **Submit up to 12 photos** (builder's choice) from projects entered in the 2024 HAVAN Awards and photos of the entrant/entrant company engaging in any of the criteria items listed above.
- Builder must have won at least one of the other single-family home (production) categories entered in the 2024 HAVAN Awards. If none of the entrants have won in another single-family (production) home category (eligible categories identified above), the entrant with the highest total score in this category will be the winner.
- Must be a current HAVAN builder in good standing.

#### Optional: Entry Marketing Write-up and Video (not used for judging)

- Used for marketing purposes (website, social media and potentially other media opportunities), not shown to judges. Refer to the Rules section for more information.
- Write-up: Limit 150 words.
- Video: Maximum one minute in duration and may include company branding.
- May be submitted at time of entry or emailed following finalist announcement.

## CATEGORY 63

### GRAND HAVAN: MULTI-FAMILY HOME BUILDER OF THE YEAR

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This award recognizes the multi-family home builder member company that is an advocate of HAVAN, supports talent within the company, dedicated to delivering excellent customer service, is involved in the industry and community, and is an overall responsible corporate entity. Entries must be anonymous – no company/employer/employee information on the written submissions. Photos may include team photos/employees engaging in activities referred to in the criteria but remove company branding.

There are two parts to this award:

- (1) 50% of the total score will be judged on the written statement (400-word maximum) addressing the category criteria. The total score is determined by the accumulation of points in each of the eight (8) criteria, each of which is worth up to 10 points.
- (2) 50% of the score will be determined by totaling the points/scores earned from the three highest-scoring submissions that builder has earned in other entered multi-family categories. **Eligible categories which builders may enter to qualify for this award: 18 – 23, 33, 36, 38-44, 48, 49, 52-56.**

Each criterion is worth 10 points, for a possible total maximum score of 80 points per entry.

#### Criteria

The written statement must include information on the following criteria:

- a. Actively participates in HAVAN (committees, education, volunteering, etc.) and the industry
- b. Environmental responsibility
- c. Customer service programs
- d. Career development within the organization, including human resource development and training
- e. Mental health, workplace, environment and company culture
- f. Charitable/social contributions to the community
- g. Innovation within the industry
- h. Role in mentoring new professionals in the industry

#### Requirements

- Complete the entry form, including the written submission (400-word maximum), which specifically addresses the criteria. Entrants are encouraged to also submit the 150-word marketing write-up talking about your company that may be used for award promotions and potentially media if you are a finalist/winner. HAVAN has the right to edit the marketing statement for clarity/grammar/word count where needed. Refer to the Rules section for more information.
- **Submit up to 12 photos** (builder's choice) from projects entered in the 2024 HAVAN Awards and photos of the entrant/entrant company engaging in any of the criteria items listed above.
- Builder must have won at least one of the other multi-family home categories entered in the 2024 HAVAN Awards. If none of the entrants have won in a multi-family category (eligible categories identified above), total points accumulated will determine the winner.
- Must be a current HAVAN builder in good standing.

#### Optional: Entry Marketing Write-up and Video (not used for judging)

- Used for marketing purposes (website, social media and potentially other media opportunities), not shown to judges. Refer to the Rules section for more information.
- Write-up: Limit 150 words.
- Video: Maximum one minute in duration and may include company branding.
- May be submitted at time of entry or emailed following finalist announcement.





# HAVAN AWARDS FOR HOUSING EXCELLENCE 2024 Call for Entries Package

Submission deadline: 4 p.m. on Monday, January 15, 2024 | online at [www.havan.ca/awards](http://www.havan.ca/awards)

## APPENDIX: SUPPORTING DOCUMENTS

(also can be found on the HAVAN Awards website)

- **Budget Worksheet**
- **Homeowner Authorization Form**
- **Builder Authorization Form**
- **Award Submission Assistance Contact List**





# HAVAN AWARDS FOR HOUSING EXCELLENCE

## 2024 Call for Entries Package

### BUDGET FORM WORKSHEET

#### LINE TOTALS TO BE ENTERED INTO ONLINE BUDGET FORM

**Required for Categories: 1 – 14, 24, 27-39 and 43.**

*This information is submitted in confidence and only used by the judges when reviewing the category in which it was submitted. Budget information is not published.*

Any work completed or items purchased by the client or subcontractor(s) must be included in the cost (at fair market value), with your company's standard mark-up rate. This also applies to any reused items (for renovations). *The purpose is to accurately reflect industry costs and manage client expectations on what they can reasonably expect when they view photos of finalists and winners in value-set categories.* This is a working sheet only. **Budget information must be entered into the online form.** Not all line items required for each category – only include items relevant to the category.

Item	Description	Total (rounded to nearest \$100)
1	<b>Site Work to Backfill</b> (Demolition, abatement, tree protection, excavation, trucking, import material, and backfill. Foundation, damp-proofing, and services, etc.)	
2	<b>Framing</b> (Framing labour, lumber and trusses, etc.)	
3	<b>Site Trades to Lock up</b> (roofing, gutters, exterior doors/finishes, windows and doors, insulation and drywall, garage doors, etc.)	
4	<b>Interior Trades + Finishing</b> (cabinets, countertops, interior doors and hardware, finish carpentry, painting, flooring and wall finish, interior stair railings, mirrors and shower glass, interior masonry, and specialty finishes, bathroom accessories, window coverings, etc.) Labour and materials	
5	<b>Mechanical trades</b> (Plumbing, heating, ventilation, air conditioning, fire suppression, fireplaces, elevator, electrical, vacuum, security, low voltage wiring, plumbing and electrical fixtures, etc.). Labour and materials	
6	<b>Exterior trades</b> (Cladding, soffits, exterior painting, masonry, decking, exterior railings, gutters and downpipes, sunroom, awnings, etc.) Labour and materials	
7	<b>Project Management</b> at market rate (incl. supervision, overhead costs)	
8	<b>Appliances</b> (Fridge, range, oven, microwave, hood fan, washer and dryer, etc.). Include appliances in prep/secondary kitchens.	
9	<b>Consultants</b> Architect, Designer, Engineer (Structural, Geotechnical, Building Envelope), Arborist, Energy Advisor, Environmental, Erosion and sediment,	
10	<b>Landscaping</b> (Retaining walls, machine work, soil, turf, plants and trees, fences, irrigation and lighting, etc.)	
11	<b>Miscellaneous Costs</b> (Garbage, clean up, security, temporary electrical, portable toilet, tool rental, damage, theft, etc.)	
12	<b>Homeowner/client-supplied labour and materials</b> (at fair market value)	
	<b>Total BEFORE Taxes</b>	

# HOMEOWNER PERMISSION FORM

## Awards – Canadian Home Builders' Association

**National Level:** CHBA National Awards for Housing Excellence

**Provincial Level:** \_\_\_\_\_

**Local Level:** \_\_\_\_\_

I/We, the undersigned, hereby give our permission to \_\_\_\_\_ (name of company) to enter our home into the awards program(s) indicated above for the Canadian Home Builders' Association. I understand that images and/or video of the exterior and interior of the home, a floorplan, and a written description of what makes the home award-worthy will be included with the entry.

I understand that all levels of the Canadian Home Builders' Association (CHBA) whose awards programs are listed above will have the right to use the project name, written description about the project, and photographs/video that are submitted as part of the entry for marketing, promotional purposes, or in any manner the Association chooses, including but not limited to use on CHBA's website, social/digital media platforms and/or published or broadcast by CHBA, including supplying to media outlets that wish to report on the entry becoming a finalist or winner.

I understand that neither my name nor the civic address of the home will at any time be revealed. While the Association will make all efforts to preserve privacy and anonymity, I understand that members of the public may recognize the property from the exterior photographs.

I am also aware that the following company(ies) will also be publicly acknowledged as contributors to the project if the project becomes a finalist or winner, provided that they are current members in good standing with the Association.

Additional Company(ies) mentioned: \_\_\_\_\_

I understand that by providing permission, I am not allowed to revoke permission at any point once the waiver has been signed.

\_\_\_\_\_  
**Date**

\_\_\_\_\_  
**Name of homeowner (print)**

\_\_\_\_\_  
**Signature of homeowner**

\_\_\_\_\_  
**Name of homeowner (print)**

\_\_\_\_\_  
**Signature of homeowner**

\_\_\_\_\_  
**Homeowner's Phone** *(only contacted if required)*

\_\_\_\_\_  
**Homeowner's Email** *(only contacted if required)*

\_\_\_\_\_  
**Project Name** *(This must match the project entry name. If it does not, the project entry name will default to the one written here. For the homeowner's privacy, do not use any identifying information as part of your project name, including part of the address or the homeowner's last name.)*



## HAVAN AWARDS BUILDER AUTHORIZATION FORM

**For projects submitted by a member company other than the HAVAN-member builder**

I, the undersigned, hereby give my authorization to \_\_\_\_\_ (name of person) of \_\_\_\_\_ (name of member company) to enter my project in the 2024 Homebuilders Association Vancouver (HAVAN) Awards for Housing Excellence.

I understand that the entry will consist of written information about my **development / new home / home renovation project**, as well as digital media, drawings, budgets, and/or plans.

I also understand that if the project is named finalist and/or winner, the HAVAN-member entrant (e.g. Developer/ Project Designer/Architect/Interior Designer/Marketing Company) who submitted the entry, the HAVAN-member associates the entrant included on the entry form, and the HAVAN-member Builder (Builder, Builder-Developer, Renovator) company will be acknowledged on all marketing and promotions, including but not limited to, HAVAN Awards finalist certificates and trophies.

I also understand that HAVAN, at its discretion, will have the right to use digital media included in the entry for marketing and promotional purposes, including the right of the HAVAN and/or third parties to record and broadcast digital media used at the HAVAN Awards Gala.

I further understand that HAVAN will not, at any time, reveal the civic address of the project/home. When identification is necessary (e.g. for media announcements of finalists and winners), only the Project Name identified below and general geographical location (e.g. town, municipality, area or province) of the home and/or the company will be noted.

I understand that, by providing permission, I am not allowed to revoke permission at any point once the waiver has been signed – this signed form is final and binding.

\_\_\_\_\_  
Name of Project as entered in the HAVAN Awards online entry form

\_\_\_\_\_  
Address of Project (Unit number/House Number, Street Name, City)

\_\_\_\_\_  
Phone number of Builder Company Signatory

\_\_\_\_\_  
E-mail of Builder Company Signatory

\_\_\_\_\_  
Signature of signing authority of Builder Company  
(builder/renovator/developer)

\_\_\_\_\_  
Print name of signing authority of Builder Company  
(builder/renovator/developer)

\_\_\_\_\_  
Date



## HAVAN AWARDS ENTRY WORKING SHEET

Use this general working sheet to prepare your HAVAN Awards entries before adding the information to the online form. As technology is not perfect, make sure to always have a back-up of all your submissions!

**CATEGORY NAME AND #:** \_\_\_\_\_

**PROJECT NAME:** \_\_\_\_\_

**ENTRY ID (go to online entry form, start your project to get the ID for this submission):** \_\_\_\_\_

### BUILDER (OR PRIMARY ENTRANT) INFORMATION:

- **Company Name:** \_\_\_\_\_
- **First and Last Name:** \_\_\_\_\_
- **Phone #:** \_\_\_\_\_
- **Email:** \_\_\_\_\_
- **Website:** \_\_\_\_\_
- **Social Media handles**
  - **Instagram:** \_\_\_\_\_
  - **Facebook:** \_\_\_\_\_
  - **Twitter:** \_\_\_\_\_
  - **LinkedIn:** \_\_\_\_\_

### PROJECT ASSOCIATES (Up to 2 Major Associates; Up to 3 Associates)

*Reminder: To be mentioned in any HAVAN Awards-related promotions, all companies added to the entry form (primary, major associates and associates) MUST be HAVAN members. If have a non-member is added, HAVAN's membership team will reach out to that company to solicit membership. Non-members have until January 17, the Call for Entries deadline to apply for membership or they will be removed from the entry. Please notify your non-member associates about this requirement.*

### MAJOR ASSOCIATE 1 (BUILDER, IF PRIMARY IS A NON-BUILDER):

- **Company Name:**
- **First and Last Name:**
- **Phone #:**
- **Email:**
- **Website:**
- **Social Media handles**
  - **Instagram:**
  - **Facebook:**
  - **Twitter:**
  - **LinkedIn:**

### MAJOR ASSOCIATE 2:

- **Company Name:**
- **First and Last Name:**
- **Phone #:**

- **Email:**
- **Website:**
- **Social Media handles**
  - **Instagram:**
  - **Facebook:**
  - **Twitter:**
  - **LinkedIn:**

**ASSOCIATE 1:**

- **Company Name:**
- **First and Last Name:**
- **Phone #:**
- **Email:**
- **Website:**
- **Social Media handles**
  - **Instagram:**
  - **Facebook:**
  - **Twitter:**
  - **LinkedIn:**

**ASSOCIATE 2:**

- **Company Name:**
- **First and Last Name:**
- **Phone #:**
- **Email:**
- **Website:**
- **Social Media handles**
  - **Instagram:**
  - **Facebook:**
  - **Twitter:**
  - **LinkedIn:**

**ASSOCIATE 3:**

- **Company Name:**
- **First and Last Name:**
- **Phone #:**
- **Email:**
- **Website:**
- **Social Media handles**
  - **Instagram:**
  - **Facebook:**
  - **Twitter:**
  - **LinkedIn:**

**CRITERIA (insert the category criteria below):**

**PROJECT DESCRIPTION:**

*Reminder: Each criterion is worth 10 points so make sure to maximize your 300 words (400 words max. for Grand HAVAN Award categories) with as much information as possible. Use point-form – for judges to score your entry.*

**MARKETING WRITE-UP:**

*Optional: Limit 150 words for marketing purposes if project is finalist/winner. Judges do not use this for scoring.*

**CATEGORY REQUIREMENTS (insert the category requirements and use as a checklist):**

*Reminder: If a budget is required for this category, refer to the category criteria for the budget line items numbers from the Budget Form Worksheet that must be calculated into the total. Budget Form Worksheet is found in the Call for Entries package (appendix) or on the Awards website.*

*Example:*

- Homeowner Authorization Form
- Builder Authorization Form
- Complete Online Form
- Budget
- # Photos: Make sure to use the file naming system that is outlined in the Awards entry package (categorynumber\_uniqueID\_photoorder). Remember to also include “a” or “b” if the project is a renovation, as well as “Choice” to indicate your preferred photos for use by HAVAN in presentations, promotions, etc. (please indicate a “Choice” for a before and after photo for renovation projects). Example:  
12\_1200\_1\_a\_Choice
- PLANS (floor, site, elevations): Make sure to use the file naming system that is outlined in the Awards entry package (categorynumber\_uniqueID). Upload all the plans as ONE pdf onto the online entry form, where indicated.



## HAVAN AWARDS 2024

### MEMBER CONTACT LIST FOR AWARD ENTRY SERVICES

Professional services to assist companies with HAVAN Awards entries\*

#### FULL-SERVICE AWARD PACKAGE SERVICES

##### ***Harrison Marketing Resources***

Lynn Harrison  
(604) 837-5274  
[harrisonmarketing@shaw.ca](mailto:harrisonmarketing@shaw.ca)  
[www.harrisonmarketing.ca](http://www.harrisonmarketing.ca)

##### ***Martin Knowles Photo/Media***

Lindsay Gallo  
604-265-9482  
[lindsay@mkphotomedia.com](mailto:lindsay@mkphotomedia.com)  
[www.mkphotomedia.com](http://www.mkphotomedia.com)

#### PHOTOGRAPHY SERVICES

##### ***360HomeTours.ca***

Dan Kirchner  
(604) 210-1240  
[dan@360hometours.ca](mailto:dan@360hometours.ca)  
[www.360hometours.ca](http://www.360hometours.ca)

##### ***Martin Knowles Photo/Media***

Lindsay Gallo  
604-265-9482  
[lindsay@mkphotomedia.com](mailto:lindsay@mkphotomedia.com)  
[www.mkphotomedia.com](http://www.mkphotomedia.com)

##### ***James Alfred Photography***

James Alfred  
(778) 808-5833  
[photos@jamesalfred.photography](mailto:photos@jamesalfred.photography)  
<https://jamesalfred.photography/>

#### WRITING SERVICES

##### ***Harrison Marketing Resources***

Lynn Harrison  
(604) 837-5274  
[harrisonmarketing@shaw.ca](mailto:harrisonmarketing@shaw.ca)  
[www.harrisonmarketing.ca](http://www.harrisonmarketing.ca)

##### ***Susan Boyce***

(604) 732-7245  
[susan@suntrackercafe.com](mailto:susan@suntrackercafe.com)

\* HAVAN does not guarantee the work of members, nor is it involved in any transactions with the listed companies.